



TOKIO MARINE  
KILN

# **Solvency and Financial Condition Report 2019**

Tokio Marine Kiln Insurance Limited

<b>Contents</b>	<b>page</b>
<b>1. Summary</b>	<b>3</b>
<b>1.1 Business summary</b>	<b>3</b>
<b>1.2 Performance summary</b>	<b>3</b>
<b>1.3 System of governance summary</b>	<b>4</b>
<b>1.4 Risk profile summary</b>	<b>5</b>
<b>1.5 Valuation for solvency purposes summary</b>	<b>5</b>
<b>1.6 Capital management summary</b>	<b>6</b>
<b>A Business and performance</b>	<b>8</b>
<b>A1 Business</b>	<b>8</b>
<b>A3 Investment performance</b>	<b>13</b>
<b>A4 Performance of other activities</b>	<b>14</b>
<b>A5 Any other information</b>	<b>14</b>
<b>B System of governance</b>	<b>15</b>
<b>B1 General information on the system of governance</b>	<b>15</b>
<b>B2 Fit and proper requirements</b>	<b>20</b>
<b>B3 Risk management system, including the own risk and solvency assessment</b>	<b>21</b>
<b>B4 Internal control system</b>	<b>26</b>
<b>B5 Internal Audit function</b>	<b>28</b>
<b>B6 Actuarial function</b>	<b>29</b>
<b>B7 Outsourcing</b>	<b>29</b>
<b>B8 Any other information</b>	<b>30</b>
<b>C Risk profile</b>	<b>31</b>
<b>Summary of risk profile</b>	<b>31</b>
<b>C1 Underwriting risk</b>	<b>31</b>
<b>C2 Market risk</b>	<b>33</b>
<b>C3 Credit risk</b>	<b>35</b>
<b>C4 Liquidity risk</b>	<b>36</b>
<b>C5 Operational risk</b>	<b>37</b>
<b>C6 Other material risks</b>	<b>38</b>
<b>C7 Any other information</b>	<b>39</b>
<b>D Valuation for solvency purposes</b>	<b>40</b>
<b>D1 Assets</b>	<b>40</b>
<b>D2 Technical provisions</b>	<b>43</b>
<b>D3 Other liabilities</b>	<b>47</b>
<b>D4 Any other information</b>	<b>49</b>
<b>E Capital management</b>	<b>50</b>
<b>E1 Own funds</b>	<b>50</b>
<b>E2 Solvency capital requirement and minimum capital requirement</b>	<b>51</b>
<b>E3 Use of duration-based equity risk sub-module in the calculation of the SCR</b>	<b>53</b>
<b>E4 Differences between the Standard Formula and any internal model used</b>	<b>53</b>
<b>E5 Non-compliance with the MCR and non-compliance with the SCR</b>	<b>53</b>
<b>E6 Any other information</b>	<b>53</b>
<b>Governing body's responsibility for the SFCR</b>	<b>54</b>
<b>Independent auditors report on the relevant elements of the SFCR</b>	<b>55</b>
<b>Glossary</b>	<b>57</b>
<b>Supplementary Quantitative Reporting Templates to the SFCR</b>	<b>59</b>

# 1. Summary

## 1.1 Business summary

Tokio Marine Kiln Insurance Limited (TMKI) was established as a controlling company for the European operations of The Tokio Marine & Nichido Fire Insurance Company Limited (TMNF), with a network of offices and agency representation in Europe.

Following a review of Tokio Marine Group's European operations, a strategic decision was taken in 2019 to restructure the legal entities within the group to better align them for sustainable and profitable growth. One of the key changes within this new strategy was to place TMKI into run-off with effect from 1 January 2020. As a result:

- Renewal of the historically unprofitable UK Regional Business was stopped 1 July 2019;
- The UK Japanese Business (J-Business) is now offered for renewal through a sister company within the Tokio Marine HCC Group;
- Tokio Marine Syndicates Limited is now focused on leveraging its competitive advantages on the Lloyd's platform;
- Business underwritten in Continental Europe are now serviced by Tokio Marine Europe S.A., which is incorporated in Luxembourg, following the conclusion of the Part VII transfer on 1 January 2019.

Despite being placed into run-off, TMKI remains a commercial insurer with solid underwriting expertise, financial strength and an excellent credit rating, and it benefits from being a member of the Tokio Marine Holdings (TMHD), one of the largest insurance groups in the world (net assets of TMHD were 3.8 trillion JPY as at 31 December 2019), which enabled it to offer substantial amounts of coverage to selected corporate clients, supported by significant intra-group reinsurance. TMKI benefits from a parental guarantee issued by TMNF and, consequently, it is rated A+ by S&P.

On 11 March 2020, the World Health Organization declared the outbreak of a strain of novel coronavirus disease, COVID-19, a global pandemic. Figures presented in the SFCR and the associated Quantitative Reporting Templates (QRTs) have been prepared based on conditions and best estimate assumptions at 31 December 2019 and have, therefore, not been adjusted for any impacts of COVID-19, including any impacts on the technical provisions.

On 23 March 2020, the PRA announced that COVID-19 should be treated as a "major development" as per Article 54(1) of the Solvency II Directive. As a result, further information on the expected impact of COVID-19 on the company's performance is provided in section 1.2 below, and in sections A5.1, B8.1, C7.1, D4.1 and E1.1 of this report.

## 1.2 Performance summary

TMKI's operating results for the year-ended 31 December 2019 was a loss before tax of £47.0 million, which represented a deterioration on the loss before tax of £20.4 million for the year-ended 31 December 2018. Similarly, the loss after tax of £39.9 million in 2019 was a deterioration on the £19.8 million loss realised in 2018. This deterioration against the performance for 2018 was due to a combination of large losses and a 52% top line deterioration.

The underwriting result in 2019 was a £54.2 million loss following a £21.1 million loss in 2018. The year-on-year result was helped by a net investment return of £6.2 million against a prior year loss of £0.06 million.

In 2019, the Property line of business, which is the largest line within TMKI, finished the year with an underwriting loss of £34.8 million, compared with the £14.4 million loss in 2018. This was primarily due to a higher level of large losses, including both fire and weather-related losses. Due to the transfer of EU branches' business to an EU-domiciled sister company effective 1 January 2019 and the transition of remaining UK branch business into run-off in mid-2019, net earned premium decreased by 41% to £49.3 million.

The underwriting performance of the other parts of the portfolio were as follows: Marine – £20.2 million loss, which was a deterioration on the £6.1 million profit achieved in 2019; General Liability– £8.8 million profit compared with the £10.5 million loss realised in 2018; Medical Expense - £2.7 million loss, a deterioration on the £0.5 million loss realised in 2018.

TMKI's performance in terms of each geographical territory is provided in section A2.3 of this report.

TMKI achieved an investment return of £6.2 million in 2019 against a loss £0.06 million in 2018 due mainly to the £4.6 million increase (£4.9 million in 2019 against £0.3 million in 2018) realised on Corporate/agency bonds. With over half of investment assets comprising Sterling-denominated fixed income securities, total investment performance is materially affected by movements in UK yields.

The TMK group board made a capital injection of £30 million in December 2019 prior to placing the company in run-off with effect from 1 January 2020 to support continued compliance with both the solvency capital requirements and the 60% basic own funds to SCR ratio.

Due to potential COVID-19 related claims, and a prudent forward-looking assessment of losses yet to occur, TMKI was technically in breach of its SCR and MCR on 31 March 2020. The calculation of the 31 March 2020 position is based on loss estimates adopted by the Board in May 2020. A capital injection of £70 million was made in May 2020 to allow TMKI to meet all regulatory capital requirements both currently and on a forecast basis.

There were no other significant business or other operating events with material impact on the solvency and financial condition of the business in 2019.

### 1.3 System of governance summary

TMKI and Tokio Marine Kiln Syndicates Limited (TMKS), which operates within the Lloyd's London market, both operate within the regulatory framework of the Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA).

Following the strategic decision to put TMKI into run-off, the two regulated entities now have separate boards and a new governance structure has been put in place effective 1 January 2020.

Although TMKI remains part of the Tokio Marine Group, a separate new board was constituted for the company to ensure a successful and orderly run-off, which protects policyholders' interests and is consistent with upholding the group's "Good Company" philosophy. To ensure continuity of board accountability, the new board comprise current directors of TMKI and TMKI independent non-executive directors.

A separate Own Risk and Solvency Assessment (ORSA) report is now produced for TMKI, while separate Management Responsibilities Maps and Board and Committees' Terms of Reference documentation have been established for each entity.

TMKI also operates a Three Lines of Defence model for risk ownership, management, and oversight and assurance, while the Risk Management, Compliance and Internal Audit Functions provide regular reporting to management, board and parent company.

The Risk Management function is organised at the TMK level, and the risk reporting process fully aligned, with quarterly and annual ORSA processes. Risk information is reported through the quarterly ORSA Lite report to the Executive Risk & Capital Committee (ERCC) and the board Risk, Capital & Compliance Committee (RCCC). The forward-looking assessments of risk and capital within the annual ORSA report are also used for the board's strategic decision-making, which includes medium-term planning.

A number of key improvements were made to the performance management process in 2019, with the introduction of a five-tier grading system to replace the previous four-tier structure. In addition, senior managers now calibrate performance ratings to ensure that ratings are allocated on a fair, objective and consistent basis, and reduce likelihood of bias.

In addition to the changes mentioned above, the following board changes also occurred in 2019:

- In the first quarter of 2019, TMK Group Chief Actuary resigned and the Actuarial Function is now headed by the Chief Actuary.
- In the third quarter of 2019, the TMK Chief Executive Officer decided to step down with effect from 1 January 2020. He was replaced by the deputy Chief Executive Officer. In addition, a new deputy Chief Executive Officer was appointed.
- At the same time, the Chief Underwriting Officer stepped down. A new Chief Underwriting Officer is expected to assume duty in the second quarter of 2020.

## 1.4 Risk profile summary

TMKI's risk profile is as summarised in section C of this report.

During 2019, TMKI's business model changed ahead of its being placed into run-off as highlighted in section 1.1 above, with risks written through the UK regional business, those from the UK Japanese business, and those previously written in Continental Europe no longer on TMKI's books.

In term of underwriting risk, the cessation of new and renewal business, starting with the Non-Japanese business on 1 July 2019, has meant a reduction in written and earned premium, and a resulting reduction in Premium and Reserve risk.

TMKI remains substantially exposed to losses from man-made and catastrophe property damage events-related business due to risks written before being placed into run-off, with the Standard Formula SCR risk profile breakdown, understandably, showing that underwriting risk constituted 56% of the SCR as at 31 December 2019. Section C of this contains the full risk profile breakdown as mentioned above.

Insurance risk was managed by agreeing appetites for these risks annually as part of the business planning process, while Underwriting risk is mitigated through extensive use of outwards reinsurance, which is a key driver of the relatively high Counterparty Default Credit risk, also helps to reduce the volatility of its claims to enhance underwriting performance. The property portfolio was the main driver of the company's natural catastrophe exposures.

Market risk's contribution to the overall risk profile is low due to TMKI's conservative investment strategy, which has capital protection as the overriding aim. The investment portfolio's average duration was 1.45 years as at 31 December 2019 against 1.04 at the end of 2018.

Liquidity risk is mitigated through the overall strategy of ensuring that TMKI holds sufficient liquid assets in order to settle any financial obligation as they fall due. This is complemented by use of extensive reinsurance, including the placements with TMNF, to hedge against potential liquidity risk arising from either large claims arising from Underwriting risk (mainly catastrophe-related losses) or delay in receipt of payments from reinsurers in respect of large claims.

Other material risks to TMKI are Strategic risk, Regulatory risk, Conduct risk and Reputational risk.

There were no other material changes to TMKI's risk profile between 31 December 2018 and 31 December 2019.

## 1.5 Valuation for solvency purposes summary

The majority of asset and liability classes within TMKI's balance sheet are valued identically under both Solvency II and GAAP. The key differences are the valuation of the technical provisions, the reclassification of non-overdue debtor and creditor balances to technical provisions, and certain small differences on some fixed asset classes. These differences changed the amount of capital held between 31 December 2018 and 31 December 2019 as follows:

Description	31 Dec 2019 (£'000s)	31 Dec 2018 (£'000s)
<b>Total equity per GAAP financial statements</b>	<b>109,195</b>	<b>88,100</b>
Difference in net technical provisions including DAC	(10,655)	32,678
Difference in net (re)insurance debtors and creditors	(9,699)	(59,516)
Difference in other items	(1)	(197)
<b>SII Basic Own Funds</b>	<b>88,840</b>	<b>61,065</b>
<b>Ancillary Own Funds</b>	<b>59,322</b>	<b>63,063</b>
<b>Total available Own Funds to meet the SCR</b>	<b>148,162</b>	<b>124,128</b>

There were no material changes to the valuation methodologies for solvency purposes between 31 December 2018 and 31 December 2019.

## 1.6 Capital management summary

TMKI has adopted the Standard Formula (SF) approach to calculating its SCR. No Undertaking Specific Parameters (USPs) are utilised within this calculation.

To ensure that the SF SCR is appropriate for the risks faced by TMKI, an assessment of SF appropriateness is undertaken annually, looking at the assumptions underlying the SF versus TMKI's risk profile. The SCR is reviewed and signed off by the board annually.

The objective of own funds management is to maintain, at all times, sufficient own funds to cover the SCR and Minimum Capital Requirement (MCR) such that the solvency ratio, as measured against the SCR and referred to as the Regulatory Solvency Ratio (RSR), remains within risk appetite. The own funds are to be of sufficient quality to meet the eligibility requirements in Article 82 of the Solvency II's Delegated Regulation 2015/35. Separate to the RSR risk appetite, the TMKI board sets a target buffer of own funds to be held above the economic capital requirement (ECR) as determined by the TMKI capital model.

The board is provided with a quarterly capital update in which the eligible own funds to cover the RSR is reviewed.

As part of own funds management, TMKI maintains a medium-term capital management plan (MTCMP), which sets out annual solvency projections and includes the structure of, and requirements for, own funds over the 3-year planning horizon. The business plan, which forms the basis of the ORSA, contains a three-year projection of funding requirements and this helps focus actions for future funding.

The amount of the SCR, MCR and the eligible amount of own funds to cover these requirements classified by tiers as at 31 December 2019 are as provided in the tables below:

Description (£'000s)	31 Dec 2019			31 Dec 2018	2019 Movement	
	Tier 1	Tier 2	Tier 3	Total		
<b>Basic Own Funds</b>				<b>Total</b>		
Ordinary share capital	35,000	-	-	35,000	35,000	-
Share premium account	116,000	-	-	116,000	55,000	61,000
Reconciliation reserve	(62,252)	-	-	(62,252)	(28,935)	(33,317)
Net deferred tax assets	-	-	92	92	-	92
<b>Total Basic Own Funds</b>	<b>88,748</b>	<b>-</b>	<b>92</b>	<b>88,840</b>	<b>61,065</b>	<b>27,775</b>
<b>Ancillary Own Funds</b>						
Letters of credit	-	59,322	-	59,322	63,063	(3,741)
<b>Available and Eligible Own Funds</b>						
Total available own funds to meet SCR	88,748	59,322	92	148,162	124,128	24,034
Total available own funds to meet MCR	88,748	-	-	88,748	61,065	27,683
Total eligible own funds to meet SCR	88,748	52,209	-	140,957	120,377	20,580
Total eligible own funds to meet MCR	88,748	-	-	88,748	61,065	27,683

Description	31 Dec 2019 (£'000s)	31 Dec 2018 (£'000s)
<b>MCR</b>	<b>30,175</b>	<b>43,066</b>
<b>SCR</b>	<b>104,418</b>	<b>118,625</b>
<b>Ratio of Eligible Own Funds to SCR</b>	<b>135.0%</b>	<b>101.5%</b>
<b>Ratio of Eligible Own Funds to MCR</b>	<b>294.1%</b>	<b>141.8%</b>

The changes in the SCR or MCR between 31 December 2018 and 31 December 2019 reflects the changes in business composition and the resultant risk profile.

There were no instances of non-compliance with the MCR or SCR during the period from 31 December 2018 to 31 December 2019.

TMKI has in place Ancillary Own Funds (AOF) held in the form of a Letter of Credit for €70 million (equivalent to £59.3 million).

The PRA's approval to take this AOF into account in determining TMKI's total own funds was given on 13 December 2019 and is valid until 31 December 2022.

As noted in section 1.2 above, the TMK group board made a capital injection of £30 million in December 2019 prior to placing the company in run-off with effect from 1 January 2020.

TMKI has no volatility, matching or transitional arrangements.

## A Business and performance

### A1 Business

#### A1.1 Name and legal form of the company

Tokio Marine Kiln Insurance Limited (TMKI) is a mid-size, non-life insurer incorporated in England and Wales under the registered number 989421 and operating in the United Kingdom (UK).

#### A1.2 Name and contact details of the authorities responsible for financial supervision of TMKI

TMKI is authorised by the Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA) and the PRA under firm reference number 202574. The contact details for the PRA and the FCA are as follows:

- PRA: 20, Moorgate, London EC2R 6DA
- FCA: 25, The North Colonnade, London E14 5HS

#### A1.3 Name and contact details of the external auditors to TMKI

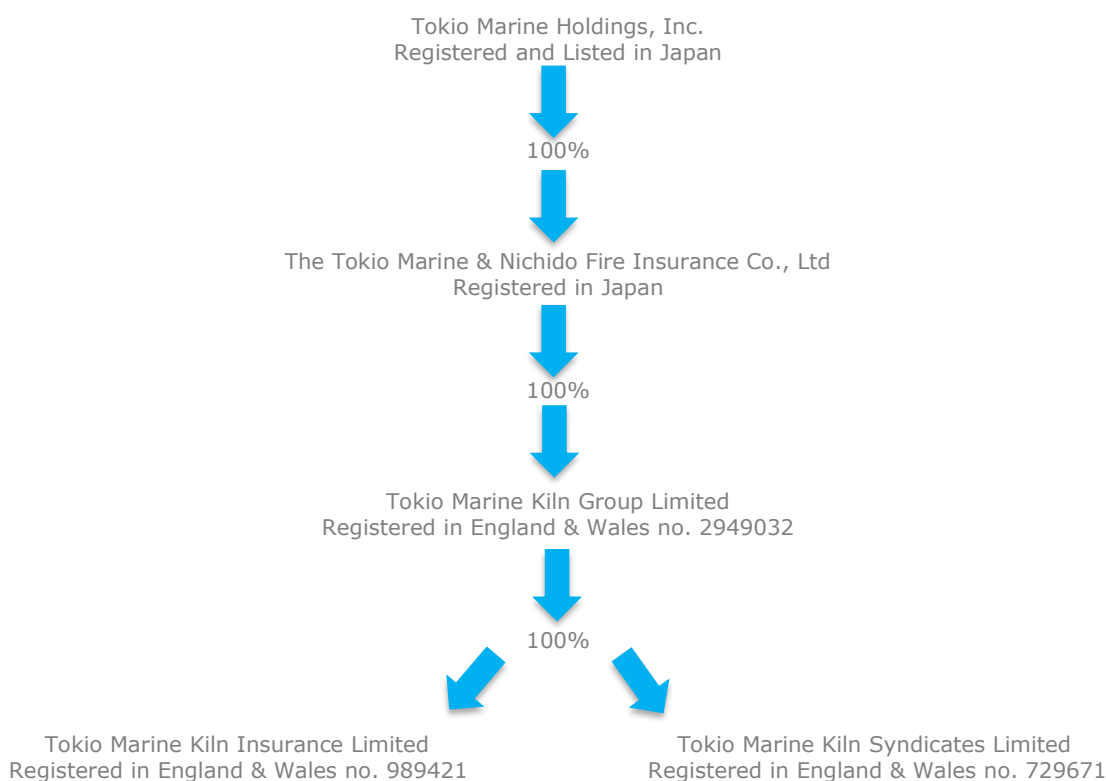
The external auditors are PricewaterhouseCoopers LLP, Chartered Accountants, 7 More London Riverside, London SE1 2RT.

#### A1.4 Holders of qualifying holdings in TMKI and its position within the Tokio Marine Group

The ultimate parent company and controlling party is Tokio Marine Holdings, Inc. (TMHD) incorporated in Japan. Copies of the consolidated financial statements of TMHD are available from 1-2-1 Marunouchi, Chiyoda-ku, Tokyo, 100-0005, Japan.

The immediate Parent company is Tokio Marine Kiln Group Limited (TMK), which is incorporated and registered in England and Wales. Copies of the consolidated financial statements of TMK are available from 20 Fenchurch Street, London EC3M 3BY.

The schematic of the group structure below shows TMKI's link to the ultimate holding company, TMHD:



There are no natural persons with direct or indirect qualifying holdings in TMKI.



## A1.5 Material lines of business and geographical areas

TMKI's principal activity was the underwriting of predominantly short-tailed commercial marine cargo, property and liability insurance business in the London market, across the UK regions, and through local branches in continental Europe.

In addition to underwriting both Japanese-related and local market commercial risks, TMKI also underwrote aviation pool business, which was wholly reinsured with a group company in Japan, The Tokio Marine & Nichido Fire Insurance Company Limited (TMNF), through which it was able to offer significant A++ (AM Best)-rated capacity to customers. Central to TMKI's strategy is the insurance of large Japanese corporates.

In run-off, the company is focused on servicing the clients existing on its books.

## A1.6 Significant business or other events during the reporting period

As highlighted in sections 1.1 and 1.3 above, a strategic decision was taken in Q2 2019 to optimise the legal entities within Tokio Marine Group's European operations for sustainable and profitable growth, as a result of which TMKI has been placed into run-off effective 1 January 2020. This resulted in significant changes to the range and type of businesses written as summarised in section A2 below.

TMKI has in place Ancillary Own Funds (AOF) held in the form of a Letter of Credit for €70 million (equivalent to £59.3 million). The PRA's approval to take this AOF into account in determining TMKI's total own funds was given on 13 December 2019 and is valid until 31 December 2022.

Following large losses in Q4 2018, the group board made a capital injection of £31 million into TMKI in February 2019. The board also made another capital injection of £30 million in December 2019 prior to placing the company in run-off with effect from 1 January 2020 to ensure that the company continues to meet both the solvency capital requirements and the 60% basic own funds to SCR ratio.

## A2 Underwriting performance

### A2.1 Comparison of underwriting performance between 2018 and 2017

The overall summary of TMKI's underwriting performance on a UK GAAP basis is provided in the table below for the years ended 31 December 2019 and 2018.

	2019 (£'000s)	2018 (£'000s)	Variance %
Gross premiums written	146,281	302,288	(52%)
Outward reinsurance premiums	<b>(68,616)</b>	(110,694)	(38%)
Net premiums written	<b>77,665</b>	191,594	(59%)
<b>Earned premiums, net of reinsurance</b>	<b>124,740</b>	185,395	(33%)
Claims incurred, net of reinsurance	<b>(102,800)</b>	(123,1573)	(17%)
Net acquisition costs	<b>(47,240)</b>	(34,698)	36%
Other operating expenses	<b>(28,885)</b>	(48,678)	(41%)
<b>Underwriting result</b>	<b>(54,185)</b>	(21,138)	156%
Investment income (loss)	<b>6,217</b>	(56)	(11,202%)
Foreign exchange gain/(loss)	<b>717</b>	(65)	(1,203%)
Other income	<b>288</b>	863	(67%)
<b>Loss before tax</b>	<b>(46,963)</b>	(20,396)	130%
Tax	<b>7,080</b>	563	1,158%
<b>Loss after tax</b>	<b>(39,883)</b>	(19,833)	101%
<i>Net claims ratio</i> <sup>[1]</sup>	<b>82.4%</b>	66.4%	(16.0%)
<i>Net acquisition cost ratio</i> <sup>[2]</sup>	<b>37.9%</b>	18.7%	(19.2%)
<i>Net expense ratio</i> <sup>[3]</sup>	<b>23.2%</b>	26.3%	3.1%
<i>Net combined ratio</i> <sup>[4]</sup>	<b>143.4%</b>	111.4%	(32.0%)

[1] Net Claims Incurred as a percentage of Net Earned Premium

[2] Net Acquisition Costs as a percentage of Net Earned Premium

[3] Other Operating Expenses as a percentage of Net Earned Premium

[4] Underwriting Result as a percentage of Net Earned Premium

TMKI produced a loss before tax of £47.0 million (2018: loss of £20.4 million) with a 33% decrease in net earned premium and a combined ratio of 143.4% (2018: 111.4%). The underwriting loss of £54.2 million in 2019 was worse than the £21.1 million loss reported in the prior year, with deteriorations in Fire & other Property Damage and Marine, Aviation & Transport claims experience due to large losses, partially offset by improvements in General Liability claims performance.

Gross written premium of £146.3 million represents a decrease of 52% due to the company transferring EU branch business to an EU domiciled sister company on 1 January 2019 and transitioning the remaining UK branch business into run-off during 2019. Net acquisition costs increased due to part of the transferred EU branch business being reinsured back to the company with higher acquisition costs which was partly offset by a decrease in operating expenses associated with the EU branches.

The net claims ratio of 82% in 2019 was 16 points worse than the prior year, mainly due to a higher incidence of large losses in Property and Marine lines of business due to fire and weather-related claims. The higher combined ratio was a result of both higher loss and net acquisition cost ratios offset by a smaller improvement in the expense ratio.

Due to the reduced premium earned and higher combined ratio, the underwriting loss was £54.2 million this year compared to £21.1 million last year.

Investment income, foreign exchange gains and other income increased this year to £7.2m compared to £0.7m in 2018 mainly due to improved investment returns in bond markets. The overall loss before tax of £47.0 million was a £26.6 million deterioration on the prior year due to the decrease in premium due to the transfer of EU branch business and transitioning the remaining UK branch business into run-off during 2019 and an increase in the claims and acquisition cost ratios.

## A2.2 Analysis of underwriting performance by Solvency II Line of Business

The following tables show TMKI's underwriting result, broken down by Solvency II lines of business:

<b>2019</b>	<b>GWP<sup>[1]</sup></b>	<b>NEP<sup>[2]</sup></b>	<b>NIC<sup>[3]</sup></b>	<b>NAQ<sup>[4]</sup></b>	<b>Op Exp<sup>[5]</sup></b>	<b>Underwriting result</b>
	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>
<b>Medical Expense</b>	9,638	11,443	(3,771)	(6,830)	(3,585)	(2,743)
<b>Marine, Aviation &amp; Transport</b>	47,590	21,006	(24,659)	(8,649)	(7,891)	(20,193)
<b>Fire &amp; other Property Damage</b>	59,344	49,259	(59,624)	(15,700)	(8,779)	(34,844)
<b>General Liability</b>	19,131	33,650	(8,053)	(12,031)	(4,754)	8,812
<b>Credit &amp; Suretyship</b>	70	26	-	9	(8)	27
<b>Assistance</b>	74	270	171	(60)	(28)	353
<b>Miscellaneous Financial Loss</b>	9,057	5,573	(3,645)	(3,292)	(3,368)	(4,732)
<b>Non-Proportional Casualty</b>	184	265	(77)	(36)	(68)	84
<b>Non-Proportional Property</b>	1,192	3,247	(3,141)	(651)	(404)	(949)
	<b>146,280</b>	<b>124,739</b>	<b>(102,799)</b>	<b>(47,240)</b>	<b>(28,885)</b>	<b>(54,185)</b>

[1] Gross Written Premium ('GWP')

[2] Net Earned Premium ('NEP')

[3] Net Incurred Claims ('NIC')

[4] Net Acquisition Costs ('NAQ')

[5] Operating Expenses ('Op Exp')

<b>2018</b>	<b>GWP<sup>[1]</sup></b>	<b>NEP<sup>[2]</sup></b>	<b>NIC<sup>[3]</sup></b>	<b>NAQ<sup>[4]</sup></b>	<b>Op Exp<sup>[5]</sup></b>	<b>Underwriting result</b>
	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>
Medical Expense	10,673	10,123	(4,417)	(3,600)	(2,648)	(543)
Marine, Aviation & Transport	72,932	26,872	(12,513)	(1,268)	(6,955)	6,135
Fire & other Property Damage	131,900	83,370	(60,621)	(14,840)	(22,260)	(14,351)
General Liability	73,642	53,820	(38,051)	(12,442)	(13,866)	(10,539)
Credit & Suretyship	86	3	-	17	-	21
Assistance	2,111	2,066	(1,903)	(571)	(536)	(944)
Miscellaneous Financial Loss	4,408	2,981	(892)	(920)	(847)	322
Non-Proportional Casualty	286	213	(34)	(47)	(67)	65
Non-Proportional Property	6,251	5,947	(4,726)	(1,027)	(1,498)	(1,304)
	<b>302,288</b>	<b>185,395</b>	<b>(123,157)</b>	<b>(34,698)</b>	<b>(48,678)</b>	<b>(21,138)</b>

[1] Gross Written Premium ('GWP')  
 [2] Net Earned Premium ('NEP')  
 [3] Net Incurred Claims ('NIC')  
 [4] Net Acquisition Costs ('NAQ')  
 [5] Operating Expenses ('Op Exp')

The key performance indicators (the net claims ratio and combined ratio) are again split down by Solvency II line of business:

	Net claims ratio			Combined ratio		
	2019	2018	+/-	2019	2018	+/-
Medical Expense	<b>33%</b>	44%	-11%	<b>124%</b>	105%	18%
Marine, Aviation & Transport	<b>117%</b>	47%	71%	<b>196%</b>	77%	119%
Fire & other Property Damage	<b>121%</b>	73%	48%	<b>171%</b>	117%	54%
General Liability	<b>24%</b>	71%	-47%	<b>74%</b>	120%	-46%
Credit & Suretyship	<b>0%</b>	0%	0%	<b>-3%</b>	-528%	525%
Assistance	<b>(63%)</b>	92%	-155%	<b>-31%</b>	146%	-177%
Miscellaneous Financial Loss	<b>65%</b>	30%	35%	<b>185%</b>	89%	96%
Non-Proportional Casualty	<b>29%</b>	16%	13%	<b>68%</b>	69%	-1%
Non-Proportional Property	<b>97%</b>	79%	17%	<b>129%</b>	122%	7%
	<b>82%</b>	66%	16%	<b>143%</b>	111%	32%

Under Solvency II, TMKI's book separates into four main lines of business: Fire & other Property Damage (Property), General Liability, Medical Expense and Marine, Aviation & Transport (Marine). These four classes represent 93% of the total gross written premium in 2019 and 90% (underwriting loss of £49.0 million) of the final underwriting result of £54.2 million loss.

Commentary is provided below for these four classes.

### Property

The underwriting loss of £34.8 million was a deterioration compared to the £14.4 million loss reported in the prior year, resulting in a combined ratio of 171%, reflecting a 54-point deterioration the combined ratio of 117% in 2018.

The net claims ratio deteriorated 48 points to 121% due to a higher incidence of large losses including both fire losses and weather-related losses. There was no exposure to catastrophe losses in 2019. Net earned premium decreased by 41% to £49.3 million from £83.4 million due to the company transferring EU branch business to an EU domiciled sister company on 1 January 2019 and transitioning the remaining UK branch business into run-off during 2019.

### Marine

The Marine Solvency II line of business achieved an underwriting loss of £20.2 million, a deterioration on the underwriting profit of £6.1 million reported in 2018. The combined ratio deteriorated by 119 points to 196% in 2019 due an increased incidence of large losses and higher commissions payable on transferred EU branch business being reinsured back to the company.

### General Liability

The General Liability Solvency II line of business reported an underwriting profit £8.8 million, running at a combined ratio of 74% (2018: £10.5 million loss and combined ratio of 120%) due to a reduction in the incidence of large losses improving the net claims ratio to 24% from 71%.

Net earned premium decreased by 37% to £33.7 million from £53.8 million due to the company transferring EU branch business to an EU domiciled sister company on 1 January 2019 and transitioning the remaining UK branch business into run-off during 2019.

### Medical expenses

The Medical Expense Solvency II line of business achieved an underwriting loss of £2.7 million and a combined ratio of 124%, reflecting a deterioration on the underwriting loss of £0.5 million and combined ratio of 105% achieved in 2018. Although

the net claims ratio improved to 33% from 44%, the result was affected by the higher commissions payable on transferred EU branch business being reinsured back to the company.

### A2.3 Analysis of underwriting performance by material geographical areas

The following tables show TMKI's underwriting result, broken down by key geographical territories as determined by Solvency II classification:

<b>2019</b>	<b>GWP</b>	<b>NEP</b>	<b>NIC</b>	<b>NAQ</b>	<b>Op Exp</b>	<b>Underwriting result</b>
	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>
United Kingdom	76,142	64,241	(39,121)	(11,191)	(19,919)	(5,990)
Luxembourg	48,007	55,445	(37,484)	(33,516)	(6,524)	(22,079)
United States of America	5,915	8,835	(20,134)	(565)	(2,079)	(13,943)
Finland	2,370	2,700	(2,329)	(559)	(636)	(824)
France	1,348	533	(10)	(102)	(125)	296
South Africa	849	612	(3,887)	(117)	(72)	(3,464)
Other (Rest of World)	11,649	(7,627)	165	(1,190)	470	(8,182)
	<b>146,280</b>	<b>124,739</b>	<b>(102,800)</b>	<b>(47,240)</b>	<b>(28,885)</b>	<b>(54,186)</b>

<b>2018</b>	<b>GWP</b>	<b>NEP</b>	<b>NIC</b>	<b>NAQ</b>	<b>Op Exp</b>	<b>Underwriting result</b>
	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>	<b>(£'000s)</b>
United Kingdom	139,224	91,244	(64,010)	(22,714)	(22,849)	(18,330)
France	71,945	54,524	(35,783)	(11,737)	(15,299)	(8,294)
Germany	22,250	9,378	(2,320)	(456)	(3,499)	3,103
Belgium	11,628	1,291	162	1,992	(2,226)	1,218
Netherlands	9,791	3,835	(2,229)	691	(1,146)	1,152
United States of America	10,757	9,174	(12,830)	(572)	(2,554)	(6,782)
Other (Rest of World)	36,693	15,949	(6,147)	(1,902)	(1,105)	6,795
	<b>302,288</b>	<b>185,395</b>	<b>(123,157)</b>	<b>(34,698)</b>	<b>(48,678)</b>	<b>(21,138)</b>

The key performance indicator (the net claims ratio and combined ratio) are again split down by Solvency II territories:

	<b>Net claims ratio</b>			<b>Combined ratio</b>		
	<b>2019</b>	<b>2018</b>	<b>+/-</b>	<b>2019</b>	<b>2018</b>	<b>+/-</b>
United Kingdom	61%	70%	-9%	109%	120%	-11%
Luxembourg	68%	n/a	n/a	140%	n/a	n/a
United States of America	228%	140%	88%	258%	174%	84%
Finland	86%	n/a	n/a	131%	n/a	n/a
France (written in UK)	2%	n/a	n/a	44%	n/a	n/a
South Africa	635%	n/a	n/a	666%	n/a	n/a
France (branch)	n/a	66%	n/a	n/a	115%	n/a
Germany (branch)	n/a	25%	n/a	n/a	67%	n/a
Belgium (branch)	n/a	-13%	n/a	n/a	6%	n/a
Netherlands (branch)	n/a	58%	n/a	n/a	70%	n/a

#### United Kingdom

The UK, which is TMKI's largest underwriting territory under Solvency II, produced an underwriting loss of £6.0 million, an improvement on the £18.3 million loss reported in the prior year. Net earned premium decreased by 30% to £64.2 million from £91.2 million as the UK branch transitioned into run-off during 2019. The net claims ratio improved slightly to 61% from 70% and the expense ratio was consistent with the prior year.

## Luxembourg

Business written in Luxembourg in 2019 is due to the company transferring its EU branch business to an EU domiciled sister company on 1 January 2019 and reinsuring part of the business back into the company as assumed reinsurance. The net earned premium was £55.4 million and the underwriting result was a loss of £22.1 million. The net claims ratio was 68% but the acquisition cost ratio on assumed reinsurance business was 72%, contributing to a combined ratio of 140%.

## United States

The US produced an underwriting loss of £13.9 million, a significant deterioration on the £6.8 million loss reported in the prior year. Net earned premium in 2019 was comparable to 2018 but the combined ratio deteriorated to 258% from 174% last year.

The adverse performance was driven by a higher incidence of large losses due to fire and weather-related claims, which increased the net claims ratio to 228% in 2019 from 140% in 2018. The acquisition and expense ratios were consistent with the prior year.

## Finland and France

Finland and France represent Freedom of Service (FOS) business and assumed reinsurance business written in the UK and as such are included in the comments for the United Kingdom.

## South Africa

South Africa represents assumed reinsurance business written in the UK and as such is included in the comments for the United Kingdom.

## A3 Investment performance

### A3.1 Income and expenses from investments by asset class

The investment portfolio consists of investment grade fixed income securities, a fixed income Absolute Return Fund, a bond Exchange-Traded Fund, money market funds, fixed deposits and cash. Investment performance in terms of income and expenses is summarised by asset class in the table below on a UK GAAP basis.

	<b>2019</b> <b>(£'000s)</b>	<b>2018</b> <b>(£'000s)</b>
Government bonds	797	167
Corporate/agency bonds	<b>4,916</b>	312
Securitised	<b>38</b>	18
Money market funds and cash	<b>917</b>	811
Absolute Return Fund	<b>21</b>	(836)
<b>Gross investment return</b>	<b>6,689</b>	472
Investment management fees	<b>(470)</b>	(529)
<b>Net investment return</b>	<b>6,219</b>	(57)

Investment income comprises interest receivable and dividends receivable, together with realised and unrealised investment gains or losses. Investment fees consist of asset management and custody fees.

Information relating to investments is reported on a fair value basis within the income statement. They are initially recorded at cost, which equates to fair value and subsequently re-measured at fair value through profit or loss. No gains or losses are recognised directly in equity.

The net investment return for 2019 was a gain of £6.2m compared to a loss of £0.06m in the prior year. With just over half of investment assets comprising Sterling denominated fixed income securities, total investment performance is materially affected by movements in UK yields. TMKI's investment performance is also exposed to global spreads and yields through its allocation to Funds, mostly comprising of a position in a Euro denominated BlackRock Absolute Return Fund (ARF).

A large contributor to 2019 performance was the ARF position which returned 3.5% in the year (negative 1.76% for 2018) and fixed income securities which benefitted from the fall in UK yields seen during the year.

### **A3.2 Investment in securitised assets**

TMKI currently has a small allocation of directly-held securitised assets, which are Sterling-denominated, AAA-rated, and are in aggregate are less than 1% of TMKI's total investment assets. A small portion of securitised assets are also indirectly held via the ARF positions. The materiality of such securities is monitored and reviewed quarterly.

## **A4 Performance of other activities**

### **A4.1 Other material income and expenses**

Other income was down to £0.3 million in 2019 from £0.9 million in 2018.

### **A4.2 Material leasing arrangements**

TMKI has no material financial or operating lease agreements.

## **A5 Any other information**

### **A5.1 Additional information on the impact of COVID-19 pandemic on the business**

On 11 March 2020, the World Health Organization declared the outbreak of a strain of novel coronavirus disease, COVID-19, a global pandemic. Governments in affected countries have imposed measures designed to contain the outbreak, including business closures, travel restrictions, stay-at-home orders and cancellations of gatherings and events.

The pandemic has resulted in an economic downturn in jurisdictions in which the company operates and the global economy more widely, as well as causing increased volatility and decline in financial markets.

If the pandemic is prolonged, or other diseases emerge that give rise to similar effects, the adverse impact on the global economy could be worsened, resulting in further decline in financial markets.

As a writer of general insurance business, the company has insurance liability exposures to potential COVID-19 related losses. However, the investment portfolio is cautiously positioned with high-grade short-dated fixed income assets, absolute return bond funds and no equities.

TMKI's capital and liquidity position are monitored in line with the existing framework and reported to the board on a regular basis.

Additional information on the impact of COVID-19 are provided below and in sections B8.1, C7.1, D4.1 and E1.1 of this report.

### **A5.2 Additional information on the impact of COVID-19 pandemic on performance**

The information presented above in section A of this report represents the performance of the business as reported in the company's financial statements for the 12-month period to 31 December 2019.

Initial estimates indicate that the effects of the COVID-19 pandemic will result in net incurred claims of between £40 million and £80m, depending on how long the enforced lockdown continues for.

Also, investment grade corporate bonds and absolute return bond funds have experienced marginal falls in value as credit spreads have widened.

## B System of governance

### B1 General information on the system of governance

#### B1.1 Role and responsibilities of the administrative, management or supervisory body and key functions

TMKI is TMK's company platform in the UK, operating within the regulatory framework specified by the PRA and the FCA as set out in section A1.2 of this report.

The TMKI board has established oversight of the business and its operations, setting the strategy and ensuring that liaison has taken place in conjunction with the regulators to ensure appropriate corporate governance and control, including risk management, are in place to ensure the company can meet its obligations to all stakeholders, in particular, policyholders.

The TMKI board and its sub-committees hold regular meetings to consider various items, such as the overall business strategy, risk management and control framework, and financial reporting, including adequacy of the business capital and reserves. These are standing items on the TMKI board agenda.

TMKI and Tokio Marine Kiln Syndicates (TMKS), which operates on the Lloyd's London market platform, were managed jointly prior to 1 January 2020. During 2019 TMKI was put into run-off. A single ORSA report, Responsibilities Map and Terms of Reference were previously put in place for both TMKI and TMKS as regulated entities. Effective 1 January 2020, separate Responsibilities Map, Terms of Reference documents have been produced. A separate ORSA report have been produced for TMKI to reflect its run-off status.

The following departments and functions still operate at the TMK level, with group heads of department to support both entities: Actuarial, Claims, Compliance, Finance, Legal and Governance, Human Resources, Internal Audit, Operations, and Enterprise Risk Management.

#### **Role and responsibilities of the TMKI board**

The role of the board is to set the company's standards and values, determine the strategic direction and management of the company within the context of the wider TMK group strategy, monitor the performance of the company and provide leadership, to ensure that the control framework enables the required assessment and appropriate management of risk and to ensure that the company has sufficient human resources to meet its objectives within the company's budget.

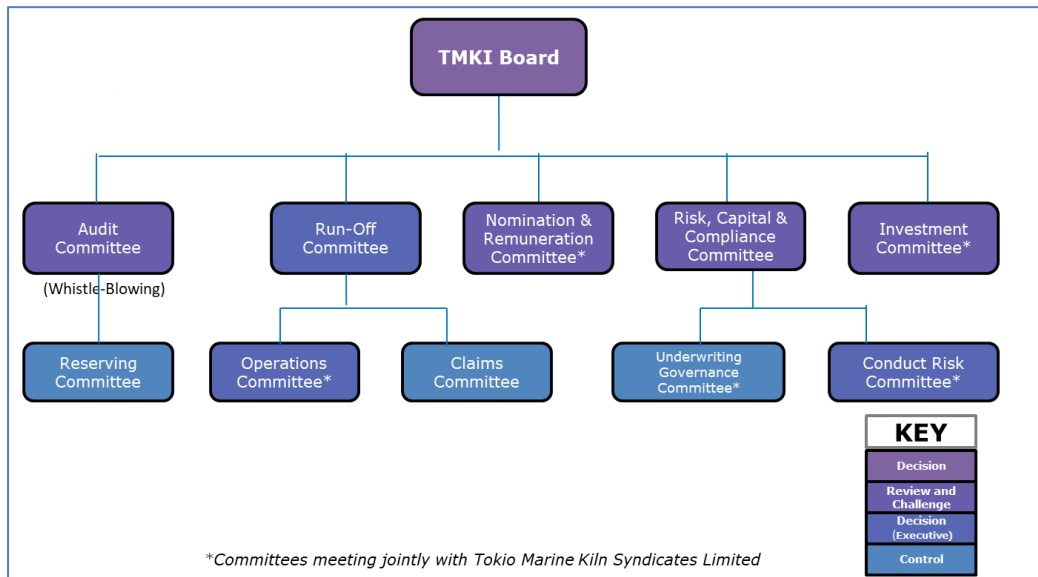
The terms of reference specify the matters reserved for decision by the board. These include items relating to:

- strategy and management;
- management of the run-off;
- dividends and capital;
- financial reporting controls;
- certain appointments;
- business plan and associated capital requirements;
- underwriting;
- reserving;
- aggregate exposures and realistic disaster scenarios;
- risk management policies and procedures; and
- the establishment of any committee of the board and its composition.

The board may delegate responsibility for particular matters to one or more board committees, the Chairman, Group Chief Executive Officer or otherwise, as it sees fit.

TMKI's governance model sets out the board's key responsibilities and promotes its core values with the overarching aim of adding value and increasing returns to all stakeholders through knowledgeable underwriting of risks and good understanding of clients' requirements, whilst acting with respect and integrity.

TMKI is committed to high standards of corporate governance and believes that the board and committee structure in place supports those requirements and the provision of an adequate flow of information from the business functions into the committees and ultimately up to the board. The schematic below shows the company’s board and committee structure, based on the new governance structure implemented effective January 2020:

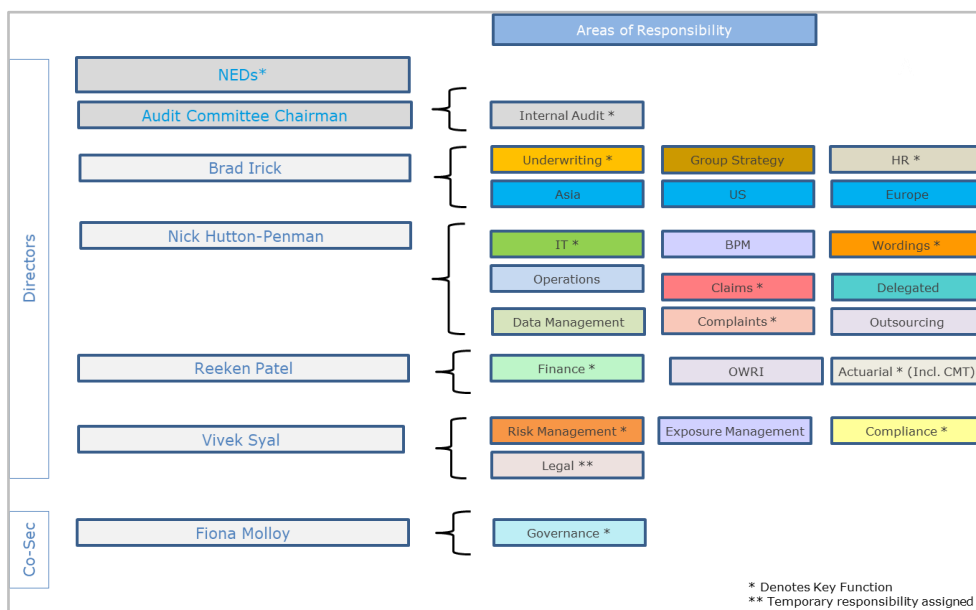


**B1.2 Key Functions**

Key functions are those functions whose operation “if not properly managed and overseen, could, depending on the nature and complexity of the business, potentially lead to significant losses being incurred or to a failure in the ongoing ability of the firm to meet its obligations to policyholders”.

In accordance with the rules in the Conditions Governing Business part of the PRA Rulebook and the European Union’s Solvency II Delegated Regulation 2015/35, the following business functions have been designated as key functions: Risk Management, Compliance, Internal Audit, and Actuarial.

Following an internal assessment, TMKI has also designated the following as key functions: Underwriting; Claims; Complaints; Finance; Governance; Wordings; IT and Human Resources. The Non-Executive Directors have also been designated as a key function. All business functions have a reporting line to the board as shown below in the Responsibilities Map:





### **B1.3 Roles and responsibilities of the Key Functions**

#### **Actuarial Function**

The Actuarial function coordinates the calculation of the technical provisions as set out in Article 82 of the Solvency II Directive: comparing best estimates against experience; ensuring that methodologies, models and the assumptions underlying the technical provisions are appropriate; calculating the ultimate loss ratios and GAAP technical provisions; assessing uncertainties underlying reserves estimates; and assessing the continued appropriateness and suitability of the standard formula to TMKI's risk business and risk profiles for calculating regulatory capital requirements.

The Actuarial function also supports the development and maintenance of an effective risk management system through supporting the ORSA process; providing the board and management with information on risk and capital profiles; and assessing appropriateness of reinsurance programmes and underwriting policy.

#### **Enterprise Risk Management Function**

The Enterprise Risk Management function facilitates the establishment and implementation of the risk strategy, risk policies and risk process; ensuring a consistent approach for identifying, assessing, mitigating, monitoring and reporting material risks; challenging risk management practice; and helping to embed a culture of risk awareness and proactive risk management. In addition, the function assists with the setting of risk appetite limits and reporting against them, providing the board and management committees with timely reporting on risks at the aggregated level.

The Enterprise Risk Management function has oversight of TMKI's internal control environment, supporting regular departmental risk assessments, conducting special risk assessments, and providing the board and management with training on risk matters.

#### **Compliance Function**

The Compliance function supports the business in managing Regulatory risk. The function undertakes a number of activities such as providing advice to the business, oversight of the management of financial crime, horizon scanning, incident management, compliance training, management of regulatory relationships, and reporting on regulatory and compliance risk exposure to the board and management. Within the function there is an independent 2nd line of defence Oversight & Assurance (O&A) team that monitors whether existing business processes and practice are being operated in a compliant manner. O&A also conducts regular monitoring and oversight of the business to identify areas of potential breaches of regulations.

#### **Internal Audit Function**

The Internal Audit function evaluates the appropriateness, adequacy, operation and effectiveness of the system of governance, including the internal control system. Internal Audit's remit covers review of processes and controls, how these are being adhered to and implemented by all business areas, and the timing and frequency of reports. The function provides reports of their reviews with findings and recommendations, deadlines for completion and assigned action owners. The function also monitors completion of the agreed actions and reports on these quarterly to the Audit Committee.

The roles of the other designated as Key Functions (detailed in the Governance Map) are as set out in their internal departmental documentation.

### **B1.4 Authority, resourcing and operational independence of Key Functions**

All the designated key functions are provided with the necessary authority, resource and independence they require to effectively fulfil their roles. They each report to the board, either directly or through designated board committees. Their reports are standing items on the board and board committees' agenda.

### **B1.5 Material changes in the system of governance over the reporting period**

Following the decision to put TMKI into run-off, a new governance structure for the board has been put in place. This took effect from 1 January 2020. Although TMKI remains part of the Tokio Marine Group, a separate board was constituted for

the company to consider specific matters to ensure an orderly run-off, which protects policyholders' interests and is consistent with upholding the group's "Good Company" philosophy.

To ensure continuity of board accountability, the TMKI board comprise of executive directors and independent non-executive directors, who were officers of the company prior to its being put into run-off.

The board continues to be responsible for ensuring that the relevant risk appetite framework and associated measures support effective management of the run-off. The company will continue to ensure that policyholders are treated fairly, while adequate capital and reserves are maintained.

In addition to these governance changes, the following board changes also occurred in 2019:

- In the first quarter of 2019, the TMK Group Chief Actuary resigned. The Actuarial Function is now overseen by the Chief Actuary.
- In the third quarter of 2019, the TMK Chief Executive Officer decided to step down with effect from 1 January 2020 and was replaced by the deputy Chief Executive Officer. In addition, a new deputy Chief Executive Officer was appointed.
- At the same time, the Chief Underwriting Officer stepped down. A new Chief Underwriting Officer is expected to assume duty in the second quarter of 2020.

### **B1.6 Material Risk Takers**

In line with the PRA's requirement that firms should implement a "Material Risk Taker" process and identify staff whose roles involve exposing the company to material risks and who are able to influence material risk-taking, the Nomination and Remuneration Committee have reviewed the criteria (including "consistent materiality thresholds") and designated the following categories of staff as Material Risk Takers:

- board members;
- individuals who "effectively run the business" (for example, members of the Executive Committee);
- Key Function office holders;
- those who have a material impact on TMKI's risk profile, based on role held;
- those who are accountable for 10% or more of TMKI's gross net premium or capital at risk;
- Chairman of the Conduct Risk Committee; and
- Chairman of the Underwriting Committee.

### **B1.7 Remuneration policies and practices**

#### **Principles of the remuneration policy**

TMKI's overall remuneration strategy is based on a robust process for reviewing and aligning all aspects of employees' reward against relevant market data. Furthermore, the company's practices and procedures reflect best practice and PRA/FCA requirements.

Specifically, TMKI seeks to:

- ensure that the level of total compensation paid to reflect the pay position that it wants to take against the market. For consistently high performers, the total compensation aspiration will be the upper quartile;
- maintain a risk management culture, which ensures that the company's employees conduct their affairs in line with regulatory requirements and external stakeholders' interests;
- ensure employees' pay awards are fair, consistent, equitable and transparent;
- ensure that we do not unintentionally discriminate in any way and strive to eliminate anomalies;
- keep up-to-date with the market by benchmarking and reviewing pay on an annual basis;
- take into account all aspects of compensation and benefits; and
- ensure that our approach to compensation and benefits supports our aim of being a family friendly employer.

## Explanation of relative importance of the fixed and variable components of remuneration

Remuneration at TMKI is based on fixed and variable pay:

### Fixed pay

- **Fixed pay** comprises salary, pension and benefits. Salaries are benchmarked annually to ensure that each employee is paid the market rate for the position he or she fills.
- **Variable pay** rewards employees for their contribution to TMKI and recognises contributions above the performance expected of their role.

Variable remuneration further supports the market competitiveness of Total Compensation at TMKI, ensuring that consistently high performing employees are rewarded for their contribution to delivering the company's strategic objectives.

### **B1.8 Information on individual and collective performance evaluation criteria on which any entitlement to share options, shares or variable components of remuneration is based**

TMKI follows a robust performance management process and introduced a number of key improvements in 2019 to enable staff to receive more feedback on their performance and behaviours and understand how this relates to their remuneration.

The company now follows a five-tier system of performance grading, to enable managers to differentiate differently between different levels of performance. Managers and staff are asked to provide a rating for each individual performance objective, as well as a set of five behaviours which are aligned to our values.

Performance ratings are then calibrated by senior managers in respective departments to ensure all managers are allocating ratings on a fair, objective and consistent basis, reducing the likelihood for bias.

The performance ratings and behavioural ratings then impact the level of variable pay an individual receives, calibrated in reward meetings between senior managers and the HR department.

### **B1.9 A description of the main characteristics of supplementary pension or early retirement scheme for members of the board and/or key function holders**

TMKI does not provide supplementary pension or early retirement schemes for members of the board or other Key Function holders.

### **B1.10 Material transactions with shareholders and those who exercise significant influence during the reporting period**

TMKI enters into transactions with other Tokio Marine Group entities in the normal course of business. The most material transactions are the reinsurances accepted from Tokio Marine Europe SA and reinsurance cessions to TMNF.

### **B1.11 Assessment of adequacy of the system of governance**

#### Review of board effectiveness

In line with best practice, a review of the board effectiveness is completed annually. As a matter of course, key areas of focus include:

- the role and composition of the board;
- the structure of board meetings;
- the effectiveness of its standing committees; and
- individual performance of directors and the board.

Other key areas that may be considered include:

- strategy;
- risks;

- culture;
- change management;
- leadership;
- accountability;
- external factors; and
- regulation.

A summary of key findings and actions are presented at a board meeting for consideration, where appropriate actions are agreed and tracked to completion.

### **Ongoing Review**

At each quarterly board meeting, the directors will discuss the items included on the agenda, in consideration of the current matters impacting the business. Any observations or suggestions for improvement are recorded in the minutes, and agreed actions are tracked to completion.

The review process forms the basis for the board's assessment of the adequacy of the system of governance and the appropriateness of TMKI's governance to its business and risk profile.

## **B2 Fit and proper requirements**

### **B2.1 A description of the specific requirements for skills, knowledge and expertise of persons who effectively run TMKI or have other key functions**

TMKI takes the fitness and propriety status of all its employees, not just key function holders, very seriously and ensures that all staff are, and continue to be, fit and proper for their respective roles.

All candidates are assessed prior to appointment as part of the recruitment process and on an ongoing basis, through the performance review process. Certain events, such as an internal promotion, may also trigger a further review.

When considering employees' fitness and propriety, the following are taken into account:

- competence and capability;
- honesty, integrity and reputation; and
- financial soundness.

TMKI will ensure the professional competence, qualifications and suitability of all new employees through its recruitment procedures, which include an assessment by an external investigator.

### **B2.2 A description of the fitness and propriety assessment process for persons who effectively run TMKI or have other key functions**

In assessing a candidate's competence and capability prior to employment, all relevant matters are considered. This includes a review and assessment of:

- the required competencies and capability to fulfil the intended role. This is assessed through structured interviews and assessments, where applicable;
- the experience and training required to ensure that these are commensurate for the intended role; and
- whether the candidate's reputation would suit the role they are being considered for, bearing in mind the factors set out within the FCA Handbook's section on fitness and propriety.

In order to comply with the fitness and propriety requirements, as part of any recruitment process. The company:

- completes civil and criminal checks through the use of a third-party provider (with the full knowledge and agreement of the candidate);
- verifies professional or other qualifications;
- ensures that any gaps within the candidate's employment record are accounted for;

- obtains references from the candidate's former employers, including any required regulatory references, if applicable; and
- considers any adverse disclosures made by candidates.

In determining a candidate's financial soundness, the company takes into account whether the individual has been subject to any judgement debt or award in the United Kingdom or elsewhere, and whether the individual has made any arrangements with creditors, filed for bankruptcy, had a bankruptcy petition served on them, been adjudged bankrupt or been the subject of a bankruptcy restriction order or any other related matter.

For existing employees, TMKI will ensure that training gaps are identified and met, ongoing objectives and performance are met through a robust performance management process. All employees are also required to self-assess their fitness and propriety each year and are asked to notify the HR team if any changes to their circumstances.

Upon receipt of any changes to circumstance, consideration will be given to whether they remain fit and proper in accordance with the Fit and Proper Policy, and a decision will be made on whether any further action is required. Any non-disclosure of relevant information is taken seriously.

On an annual basis, the board considers a report from the group Chief Executive Officer on the competency of the persons approved under the PRA's Senior Managers and Certification Regime (SM&CR), following the performance review process. The competency of the executive and non-executive members of the board is reviewed by the Nomination and Remuneration Committee.

## **B3 Risk management system, including the own risk and solvency assessment**

### **B3.1 Implementation of the risk management system**

The Risk Management function is organised at the TMK group level to support the business in achieving its strategic objectives through appropriately managing risk taking within the business.

The risk management system is supported by a comprehensive, enterprise-wide Risk Management Framework (RMF) and a suite of risk management policies, which are updated and approved on an annual basis. The RMF details the company's approach to Enterprise Risk Management (ERM), summarising how risk is monitored and managed throughout TMKI at various levels and across various departments.

In managing its risk exposures, the company seeks to balance the risks and opportunities associated with the business strategy and objectives. The Risk Management Team (RMT) reviews and updates the RMF annually, or more frequently if there are major changes in the business' risk profile that warrants this. It is reviewed and approved by the Risk, Compliance & Capital Committee (RCCC), a committee of the board.

The RMF is supported by a comprehensive RMT plan of activities for each year. The Risk Management plan takes a risk-based approach to risk management, contains key areas of focus for the coming year, covering workstreams and resource allocation.

As a business, TMKI is exposed to many different areas of risk which are categorised within the Risk Universe documentation. The Risk Universe is defined as 'the complete view of all possible types of risk that the firm may face, reflecting the risk profile of the business. This includes risks which could both positively or negatively impact the business.

The Risk Universe underpins TMKI's Risk Appetite Framework (RAF), which sets out the parameters for risk-taking, laying out the agreed appetite or tolerance for each area of risk the business is exposed to. Following an annual update by the RMT, the RAF, which is approved by the RCCC each year, feeds in the outcomes of the business planning process. The RAF was refreshed in 2019, setting new risk appetite statements and tolerances in line with the company's strategy. This will be further revised in 2020 to reflect the company's run-off status.

Risks from the Risk Universe are assessed for materiality and included in the Risk Register for monitoring and management. The Risk Register is the source of regular risk reporting to the Executive Risk & Capital Committee (ERCC), the RCCC and

the board. This allows a direct flow of risk information from the Risk Universe to the RMT's quarterly reporting process, thus providing a joined-up and overarching view of risk for senior management and the business.

### **B3.2 Integration of the risk management system into the decision-making processes**

As discussed in section B3.1, the RMF is supported by a RAF document, outlining the approach to setting, measuring and managing risk appetite. The RAF ensures that risk taking is aligned to the business strategy by managing risks according to a set of risk preferences and tolerances. These are strategic choices taken by the business to deliver the best result to its stakeholders. These preferences change over time as the strategy develops and adapts to, or capitalises on, market changes.

In addition, risk management policies are in place for each Solvency II risk category. These are owned by the business and functional areas and are updated annually, in line with the processes detailed within the RMF. These policies support the business in carrying out their risk management responsibilities and encourage risk management and ownership in the First Line, as per the 3 Lines of Defence model, which the company adopts.

Risk management policies were reviewed and updated throughout 2019 to ensure consistency and accuracy. These were approved by the RCCC.

Risk reporting is a regular, continuous and important process for TMKI as it builds alignment and transparency of risk information between the business, management and the executive team. The risk management system and processes facilitate this reporting throughout the year, allowing the board and relevant committees to review and challenge risk information and make informed decisions about the changing risk profile of the business. Specifically:

- The RMT report on a quarterly basis to the ERCC and RCCC on risk management matters via the ORSA Lite. This report provides information on movements in the profile of top risks over the quarter; updates on progress of management actions for these top risks; an incident and near-miss summary and the latest position for a suite of risk metrics, which track against the business' stated risk appetite as set out in the RAF. Details on the ORSA (both the quarterly ORSA Lite and the annual ORSA report) are included in Section B3.3.
- In addition, the RMT reports to the ERCC monthly on specific, ad-hoc topics, such as the results of special risk assessments (SRAs) or key information regarding risk aggregations and concentrations. SRAs are undertaken on selected the company's strategic initiatives, particular areas of risk for the business or to assess the impact of external changes. Topics are proposed by the RMT and approved by the ERCC. In addition, the ERCC or RCCC can request additional SRAs throughout the year.
- Results of the annual stress and scenario testing exercise contribute to the assessment and reporting of both individual and aggregated risks and their potential impact on the profitability and solvency of the business. Further detail on this process is included in Section B3.3.

### **B3.3 TMKI's own risk and solvency assessment (ORSA) process**

#### **Governance and steering of the ORSA process**

The board leads and steers the process for delivering the TMKI ORSA. The ORSA process is documented in the ORSA policy, which sets out the board's overarching guidance on the ORSA process, including reporting requirements, to ensure that regulatory and business requirements are continuously met. The goal of the policy is to assist the board in implementing processes to demonstrate the link between business strategy, risk appetite, risk profile and solvency needs. The ORSA policy is reviewed and re-approved on an annual basis by the board.

The ORSA process operates continuously throughout the year and is supported by several key elements, detailed below, to provide the board and management with a comprehensive assessment of risk, strategy and capital, informing and supporting business decisions on an ongoing basis. The board reviews, challenges and approves the findings of the ORSA process, through the quarterly ORSA Lite reports and the annual ORSA Report.

The annual ORSA report is reviewed and challenged by the ERCC and RCCC. Once the RCCC is satisfied the assessment is accurate and provides information required for capital allocation and strategic planning purposes, the report is recommended

for approval to the board and submitted to the PRA annually. The Internal Audit function reviews the ORSA Policy, process and annual report as part of a risk-based plan of activity.

### **Triggers for ORSA reassessment**

A significant change to TMKI's risk profile will trigger an ad-hoc re-run of the ORSA process outside its regular cycle. A significant change is defined to be a movement of 15% or more in the modelled Economic Capital Requirement over a quarter, or a major model change or merger/acquisition activity impacting TMK group. Other events, which will trigger a rerun of the ORSA process outside its regular cycle include:

- failure in underlying controls or risk assessment processes leading to an incorrect assessment of capital requirements;
- major market loss;
- major change in the group's business plan;
- failure of counterparties or reinsurers, where there is significant exposure; or
- a major change to the company's strategy.

The final decision on whether an ad-hoc ORSA is required in these circumstances would be made through consultation involving the RMT, the CRO and the chair of RCCC.

### **ORSA Lite**

The ORSA Lite contains, amongst other things:

- the output of risk and control identification, assessment, mitigation and monitoring processes established by the RMF;
- updates on all key risks faced by the business. This include risks covered by the Solvency Capital Requirement calculation as well as non-modelled risks, such as Group, Reputational and Strategic risk, ensuring the Dashboard reflects the risk profile of the business;
- updates on changes to Emerging risks during the quarter, including new risks. The RMT facilitates the Emerging risk process, helping the business to identify various sources of current and potential risks, both internal and external;
- Risk appetite information, which is consolidated using risk metrics to track the status of the most significant risks against risk appetite over time. These are reported to the ERCC and the RCCC on monthly and quarterly basis, respectively; and
- updates on incidents and near misses, which have occurred throughout the quarter.

The ORSA Lite is reviewed and challenged by the ERCC and the RCCC and approved by the board.

### **Forward-looking assessment of risk and capital**

In line with Solvency II requirements, the ORSA process facilitates a forward-looking assessment of risk and capital. The output of this assessment is included in the annual ORSA report compiled by the RMT. This report is based on the quarterly ORSA Lite, the outputs of each stage of the ORSA process, and supplementary information from across the business (including, most critically, the business planning process and the associated projected capital requirements). Forward looking activities in the annual report include:

- the RMT holding discussions with business functions to identify exposure changes, reinsurance trends and assumptions for the short to medium term;
- the RMT meeting with senior management to gain their strategic views for the 3-year planning period;
- the Finance and Actuarial functions drawing together planning assumptions around underwriting, investment income and expenses and preparing balance sheets, profit and loss projections and the resulting capital and solvency positions of the business for the next three years;

- the RMT reviewing the outputs of the forward-looking assessment of risk and capital, whilst considering the overall business strategy. Assessment of whether the risk and capital amounts required to implement the business strategy for the next 3 years remain within the agreed RAF preferences, risk tolerances and metrics and escalation of concerns to the ERCC and RCCC;
- the RMT assessing management actions in the event of adverse circumstances, such as lack of continued capital support;
- the ERCC reviewing the make-up of Own Funds between Basic Own Funds and Ancillary Own Funds; and
- the board signing-off the 3-year plans, reviewing the risk and capital projections within the ORSA.

### **Stress and scenario testing process**

Stress and scenario testing (SST) is a core part of the RMF and allows the company to better understand its business by assessing its ability to meet solvency and liquidity requirements under stressed conditions.

TMKI's approach to SST is set out across three pillars, as follows:

1. Extreme event scenarios test the solvency, capital adequacy and liquidity of the business, as well as challenges to the business across each risk category. Tests are plausible but extreme events. This requires the RMT to work closely with various departments in the business to confirm the appropriateness of the events and to help identify pre- and post- scenario management actions, given changes in risk profile resulting from the scenario. These scenarios:
  - allow the business to understand the type of extreme events that could occur, which would materially erode capital;
  - test the output of capital assessment and the liquidity position of the business under stressed conditions;
  - identify areas where there may be aggregations of losses; and
  - test the viability of new strategic initiatives.
2. Reverse stress tests are used to help the business to understand what could cause the failure of the business model. The business model is understood to be unviable at the point "at which the market loses confidence, which results in the firm no longer being able to carry out its business activities" (source: the PRA). This can be well before financial resources are exhausted, for example, from a major accounting impropriety, identification of collusion or another large impact to the company's brand and subsequent loss of confidence from the market/regulator).

This requires the RMT to work closely with various departments in the business to confirm the appropriateness of the events and to help identify pre and post scenario management actions. These tests:

  - allow the business to explore and develop an understanding of the most likely scenarios that could render the business model unviable; and
  - support the capital modelling process.
3. Sensitivity testing of the business plan stresses various key parameters to assess the impacts of these adjustments on profitability. These tests:
  - allow for improved understanding of the risks surrounding the business plan; and
  - highlight future earnings at risk resulting from strategic decisions.

The RMT leads the annual SST exercise, with input from the business.

Scenarios cover all categories of risk considered by the company, with many focusing on multiple risk categories, for example, a global economic downturn that also affects underwriting risk.

The identified management actions are made up of actions which could be undertaken if the scenario occurred, and actions to be undertaken pre-scenario. The results of the exercise are also included in the annual ORSA report, with selected scenarios rolled forward on a 1 to 3-year basis to assess the impact on capital and solvency over the medium term.



## TMKI capital

TMKI has adopted the Standard Formula (SF) approach to calculating its SCR. As such, no Undertaking Specific Parameters (USPs) are utilised within this calculation. The SCR is calculated by the Finance team and reviewed by the SII Committee and the board. To ensure that the SF SCR is appropriate for the risks faced by TMKI, an assessment of appropriateness is undertaken annually by the Internal Model Validation team, looking at the assumptions underlying the SF versus the risk profile of TMKI, with key differences documented in the annual ORSA report. The duly-validated SCR numbers are reviewed and signed off by the board annually.

Regarding economic capital, detailed capital assessments and allocations are prepared by the Actuarial function. These are presented to, and discussed with, senior management. Outputs are included in the quarterly ORSA Lite, the annual stress and scenario testing exercise and the annual ORSA Report.

### B3.4 Integration of the ORSA process into TMKI's decision-making processes

As noted above, the RMT reports the outputs of the quarterly ORSA processes in the form of an ORSA Lite report to the ERCC and the RCCC. The ORSA Lite contains qualitative and quantitative information on all risk categories the company is exposed to, providing a comprehensive view of its risk profile over the year.

The annual ORSA report is reviewed and challenged by the ERCC, the RCCC and the board before its submission to the PRA and Lloyd's.

The contents of the quarterly and annual ORSA are a key source of information for senior management. During 2019, this information contributed to decisions on business planning and pricing by providing analysis on TMKI's evolving risk appetite and preferences, the results of quarterly and special risk assessments, stress and scenario testing and the outcome of other risk monitoring activities, for example, control effectiveness monitoring over the year.

The principal uses of the ORSA are as follows:

- assessing the level of capital available to meet the current business requirements;
- as a key input to capital contingency planning;
- as a key input to the business planning and forecasting process;
- determining whether the risk appetite of the business remains appropriate;
- identifying and assessing risks that exceed the company's risk appetite, and, if required, ensuring that appropriate remedial actions are taken;
- informing the reinsurance strategy; and
- providing assurance to stakeholders that appropriate risk management and capital planning procedures are in place.

As part of the ORSA process, the RMT independently challenge the three-year business plans, analysing risks to and from these plans and the associated capital requirements. This forms part of regular updates to the ERCC, RCCC and the board throughout the year.

The RMT prepares the annual ORSA report based on quarterly ORSA Lite data, the outputs of each stage of the ORSA process and supplementary information from across the business. This is reviewed and challenged by the ERCC and RCCC.

Once the RCCC is satisfied that the assessment is accurate and provides information required for capital allocation and strategic planning purposes, the report is recommended for approval by the board and submitted to the PRA.

### B3.5 Use of the ORSA to determine TMKI's solvency needs – interaction between capital and risk management

As noted in the previous sections, the ORSA Lite provides an update on the business risk profile on a quarterly basis. Changes to risk and capital profiles over the quarter are highlighted with any necessary changes to strategy (for example, with regards to outward reinsurance) also noted.

The Chief Actuary provides the ERCC and the RCCC with quarterly capital updates, which detail the latest regulatory and economic capital calculations, and the amount of Own Funds available to the business. These two committees review the capital positions against the business and risk profiles and make appropriate recommendations to the board.

Metrics on capital are regularly reported to the ERCC and the RCCC through the quarterly ORSA. This includes metrics used to track the level of required economic capital compared to the capital held and the agreed solvency margins.

## **B4 Internal control system**

### **B4.1 Description of the internal control system**

TMKI's internal control system comprises a combination of activities carried out to eliminate or reduce the likelihood of risks materialising and impacting the effective execution of its business strategy and the achievement of its objectives.

Activities include control management undertaken by the business, independent reviews and reporting undertaken by the both the RMT and the Compliance team, and the independent review and assurance activities undertaken by GIA.

All the company's departments are responsible for proactively managing their control environment. Each department has in place an Internal Control Framework (ICF) document, capturing the most material controls they rely upon to perform core activities, fulfil departmental objectives and mitigate the risks captured on the Risk Register. These ICF documents are owned by the business and updated whenever there are changes to departmental processes. The role of the Risk function is to provide oversight and challenge of departments' risks and controls, including testing of key controls on a periodic basis.

Heads of department self-attest to the Operations Committee (OC) or the Underwriting Committee (UC) as to the status of their control environment on a bi-annual basis. Departments provide these committees with updates on controls rated ineffective. Where control deficiencies are identified in the self-attestations, management actions are clearly identified, outlining the approach to be taken to remediate controls to good. The committees challenge the content of the attestations to gain a comprehensive picture of the controls' environment in each department.

The results of these assessments are reported to the ERCC and the RCCC throughout the year as part of the quarterly ORSA Lite.

#### **Incidents and near misses**

A comprehensive incident and near-miss process is in place to ensure that events that have the potential to disrupt the company's operations are captured and recorded.

Active management of incidents is aided by an on-line Incident and Near Miss Portal, which is accessible to all staff, including international offices. The RMT, Compliance and Information Security teams are notified as soon as an incident is logged, allowing for real-time management and escalation of issues. Analysis of incidents and near misses is also undertaken on a monthly and quarterly bases to identify:

- common root causes of incidents that prevent departments from operating in an efficient manner;
- control weaknesses, leading to improvement plans; and
- trend analysis on the types of incidents and near-misses experienced by the business.

This analysis is included in reporting to senior management and quarterly to the OC, ERCC and the RCCC through the ORSA Lite, ensuring that material control weaknesses and trends are understood and addressed, where appropriate. Relevant incidents are also shared with the Data Quality Team monthly for input into the Data Deficiency Log.

### **B4.2 How the Compliance function is implemented**

The Compliance team operates as a key element of the internal control system. Compliance is, in part, a second line of defence function and, as such, it reports to Management, but retains operational independence to preserve the objectivity needed to effectively perform its role. Ultimate responsibility for the effective identification of risk and the maintenance of

adequate system of control rests with the first line. The first line of defence is responsible for corrective action on reported weaknesses.

The Compliance function seeks to provide expert insight on regulatory risk and to give independent assurance and oversight to management as to the effectiveness of those systems and controls designed to mitigate and manage regulatory risk.

The Compliance function is implemented through six main areas and is further supported by an Oversight and Assurance team:

Area	Responsibilities of the Compliance function
Advisory	<ul style="list-style-type: none"> <li>Engage with the business to identify and advise on regulatory matters, whether internally or externally generated, to mitigate regulatory risk whilst supporting business objectives.</li> <li>Proactive involvement in new strategic initiatives to provide guidance on regulatory matters. Staff are encouraged to speak to Compliance promptly should they need help with obtaining, interpreting or implementing regulation, or to engage them for review and approval.</li> <li>Advise the business on operating principles, instructions and guidance to manage and mitigate regulatory and financial crime risk.</li> <li>Set the standards by which regulatory risks are managed.</li> </ul>
Horizon Scanning	<ul style="list-style-type: none"> <li>Monitor projected changes and revisions to relevant legislation and regulation and plans to introduce new legislations and regulations.</li> <li>Assess and reporting on potential impacts to TMKI and proposing amendments to TMKI's operations to meet with changes.</li> <li>Identify and evaluate compliance risk related to TMKI's strategic plans and business transactions.</li> <li>Review sources of emerging regulatory risk on an appropriate frequency and maintaining a log, noting any potential impact and action being taken/communicated to the business.</li> </ul>
Incident Management	<ul style="list-style-type: none"> <li>Coordinate the management of regulatory and financial crime incidents and all stakeholders involved to bring to satisfactory conclusion. Where appropriate, involving regulatory legal and the use of external counsel.</li> <li>Advise on appropriate remedial action for the business to take.</li> <li>Undertake incident root cause analysis as required.</li> </ul>
Regulatory Relationship Management	<ul style="list-style-type: none"> <li>Act as the primary contact point between TMKI and its regulators and other relevant authorities (including law enforcement agencies) to facilitate and assist as required with the proactive management of those relationships.</li> <li>Being a portal for routine communication and contact between TMKI and the external regulatory community (the UK regulators and regulators in other countries as necessary). This includes managing TMKI's response to information requests (excluding routine reporting), special notifications and involvement in meetings with the regulators in a note-taking and support capacity.</li> <li>Record relevant interactions with regulators, including notes of meetings and exchange of correspondence relating to regulatory matters.</li> </ul>
Compliance Training and Education	<ul style="list-style-type: none"> <li>Support the business in fulfilling the requirements of complying with regulation, including providing direction, education and formal training on issues within Compliance's remit.</li> <li>Manage the content of financial crime training modules.</li> <li>Supporting Approved Persons in their appointment process and ongoing training.</li> </ul>
Reporting and Compliance Framework	<ul style="list-style-type: none"> <li>Report on regulatory and financial crime matters to the board, relevant committees and other stakeholders.</li> <li>Manage external regulatory reporting in line with the Regulatory Communications Policy.</li> <li>Maintain a Corporate Calendar and have oversight of the Compliance Framework, which includes Compliance Function planning, maintenance of the ICF, risk register, and ensuring that policies and procedures are in place.</li> <li>Report to the RCC on a quarterly basis, showing progress against the Compliance Plan.</li> </ul>
Oversight and Assurance	<ul style="list-style-type: none"> <li>Provide oversight and assurance regarding identification and management of regulatory and financial crime risk.</li> <li>Operate independently of the rest of Compliance and RMT by developing and implementing a risk-based plan across in-scope areas of the business.</li> <li>Report findings to the appropriate management team and monitor agreed actions to conclusion.</li> <li>Undertake special investigations or projects as directed regulator(s) or management.</li> </ul>

## B5 Internal Audit function

### B5.1 How the Internal Audit function is implemented

The Internal Audit function is organised at the TMK level and provides independent, objective assurance and consulting services designed to add value and improve the company's operations.

Internal Audit's mission is to enhance and protect organisational value by providing risk-based and objective assurance, advice, and insight. Internal Audit helps the company to accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of governance, risk management, and control processes.

The scope of Internal Audit activities encompasses, but is not limited to, objective examinations of evidence for the purpose of providing independent assessments to the Audit Committee, management, and outside parties on the adequacy and effectiveness of governance, risk management, and control processes.

Tokio Marine Holdings (TMHD) issues an Annual Policy for Internal Audit, which sets out the key objectives for group Internal Audit functions and identifies a number of key focus areas that must be addressed in the audit cycle.

The Internal Audit function is governed by an Internal Audit Charter, which sets out the function's role, mandate and authority, and includes independence and objectivity criteria. In addition, Internal Audit adheres to the mandatory elements of The Institute of Internal Auditors International Professional Practices Framework, including the Core Principles for the Professional Practice of Internal Auditing, the Code of Ethics, the International Standards for the Professional Practice of Internal Auditing, the Definition of Internal Auditing and the Financial Services Code.

The Group Head of Internal Audit (HIA) reports periodically to senior management and the Audit Committee regarding the function's conformance to these professional standards.

### B5.2 Independence of the Internal Audit function

The HIA ensures that the function remains free from all conditions that threaten the ability of internal auditors to carry out their responsibilities in an unbiased manner, including matters of audit selection, scope, procedures, frequency, timing, and report content. If the HIA determines that independence or objectivity may be impaired in fact or appearance, the details of impairment will be disclosed to the Audit Committee and any other appropriate parties.

Internal auditors have no direct operational responsibility or authority over any of the activities audited. Accordingly, internal auditors do not implement internal controls, develop procedures, install systems, prepare records or engage in any other activity that may impair their judgment, including:

- assessing specific operations for which they had responsibility within the previous year;
- performing any operational duties for the company or its affiliates;
- initiating or approving transactions external to the Internal Audit function; and
- directing the activities of any TMKI employee not employed by the Internal Audit department, except to the extent that such employees have been appropriately assigned to auditing teams or to otherwise assist internal auditors.

Where the HIA has or is expected to have roles and/or responsibilities that fall outside of internal auditing, safeguards are established to limit impairments to independence or objectivity. Internal auditors also:

- disclose any impairment of independence or objectivity, in fact or appearance, to appropriate parties;
- exhibit professional objectivity in gathering, evaluating, and communicating information about the activity or process being examined;
- make balanced assessments of all available and relevant facts and circumstances; and
- take necessary precautions to avoid being unduly influenced by their own interests or by others in forming judgments.

The HIA confirms to the Audit Committee, at least annually, the organisational independence of the Internal Audit function. The HIA will disclose to the Audit Committee any interference and related implications in determining the scope of internal auditing, performing work, and/or communicating results.

## B6 Actuarial function

### B6.1 How the Actuarial function is implemented

The Actuarial Function is organised at the TMK level to support both TMKI and TMKS. It comprises of the following technical teams: the Actuarial Reserving Team, the Capital Modelling Team, and the Pricing and Analytics Team.

In addition to their day-to-day responsibilities, the teams are also responsible for, or contribute to, the following high-level areas as laid out in Article 48 of the Solvency II Directive:

- technical provisions;
- own risk and solvency assessment; and
- opinions on underwriting policy and reinsurance arrangements.

All the above technical teams report to the Chief Actuary, who has overall responsibility for oversight of the Actuarial Function and for ensuring that the processes comply with relevant regulatory and actuarial standards.

The Chief Actuary delivers TMKI's annual Actuarial Function Reports and opinions on technical provisions, the underwriting policy and reinsurance arrangements to the TMKI board.

During 2019, both the Group Chief Actuary and Chief Actuary held Chief Actuary Practising Certificates issued by the Institute and Faculty of Actuaries and were certified under the SM&CR.

## B7 Outsourcing

### B7.1 The outsourcing policy

The outsourcing of certain business tasks or processes to third-party suppliers or service providers is guided by the Procurement Framework. This Framework provides guidance on how reviews and approvals of outsourcing arrangements are performed in a controlled manner and that TMKI's outsource partners provide an effective level of service, not unduly impacting any of the company's own systems or controls.

To maintain effective control over outsourced functions (including those which are sub-outsourced or outsourced to other companies within the TMK Group) and to adequately manage the associated risk, TMKI ensures that:

- adequate review and assessment are carried out of the impact of a third-party contract on the company's risk profile, as well as contingency planning in the event of an outage or service failure by the service provider.
- the supplier or service provider has the ability, capability and legal authority to meet the company's commercial and business requirements and, as far as it is aware, is free of conflicts of interest relevant to the potential outsourcing arrangement.
- the service provider is financially sound, professionally competent, appropriately experienced and has in place adequate insurance cover to meet its contractual obligations.
- contract terms meet the company's legal and regulatory requirements.
- written agreements are in place for all outsourcing arrangements, which govern the relationship with the service provider, setting out the duties and responsibilities of both parties and that these are signed-off by the authorised signatories of the parties.
- each material contract is approved by the board (or by a committee designated by the board) and owned by a Business Sponsor supported by a Contract Monitor.
- non-material contracts are owned by a Business Sponsor and supported by a Contract Monitor.
- procedures are in place to ensure the safety and confidentiality of the company's and its clients' assets and information.
- TMKI has a clear and documented understanding of the functions to be outsourced.

The Third-party Contract procedures include processes and appropriate controls to meet the above requirements, in addition to details of the relevant review and sign-off responsibilities. These procedures ensure that any outsourcing arrangement does not impair the company's systems of governance or increase the level of Operational risk.

Third-party contracts are categorised into "material" and "non-material" contracts. A risk-based approach is adopted in determining whether a contract is material or non-material, taking into account both the likely business impacts and the mitigation in place.

All material contracts are subject to the full Solvency II outsourcing requirements and the appropriate procedures (e.g. due diligence checks), while non-material contracts are those deemed not critical to the company's business i.e. a service failure could not result in significant disruption to the business operations. However, non-material contracts are subject to TMKI's own minimum requirements for legal and commercial sign-off.

The following functions are not considered critical or important for the purpose of determining materiality:

- provision of advisory and other services, which do not form part of the relevant services and activities of the company, including the provision of legal advice, training of personnel, billing services and the security of premises and personnel.
- purchase of standardised services, including market information services and the provision of price feeds.

## B7.2 Material outsourcing arrangements

TMKI has material outsourcing arrangements in place for the following activities:

Service received	Location of service provider
Modelling platform	London, UK
Claims management system	London, UK
Risk management service	New York, USA
Discretionary Investment Management Service	London, UK
Investment accounting system	
HR + Payroll services	Reading, UK
Investment managers	London, UK
Pricing models	London, UK
Investment managers	Dublin, Republic of Ireland
Application development and support services	London, UK
Provisional/Support of global telecoms network (voice and data) to all TMKI offices	London, UK
Property Catastrophe Modelling	California, USA
Disaster Recovery Services	Hounslow, UK
Claims services	London, UK
Genius (underwriting system) software functionality	London, UK
Genius support and maintenance services	

## B8 Any other information

### B8.1 Additional information on the impact of COVID-19 pandemic on system of governance

The COVID-19 pandemic has resulted in no significant change to TMKI's risk management system. The internal control system is also responding well to the operational challenges of the COVID-19 pandemic and remains intact. However, the government's travel restrictions and social distancing measures have impacted the operational activities as all TMKI staff have been asked to work from home until further notice. This followed a successful stress test of the company's business continuity infrastructure's capabilities on 13 March 2020, which showed that TMKI can continue to deliver on its commitments to clients remotely.

## C Risk profile

### Summary of risk profile

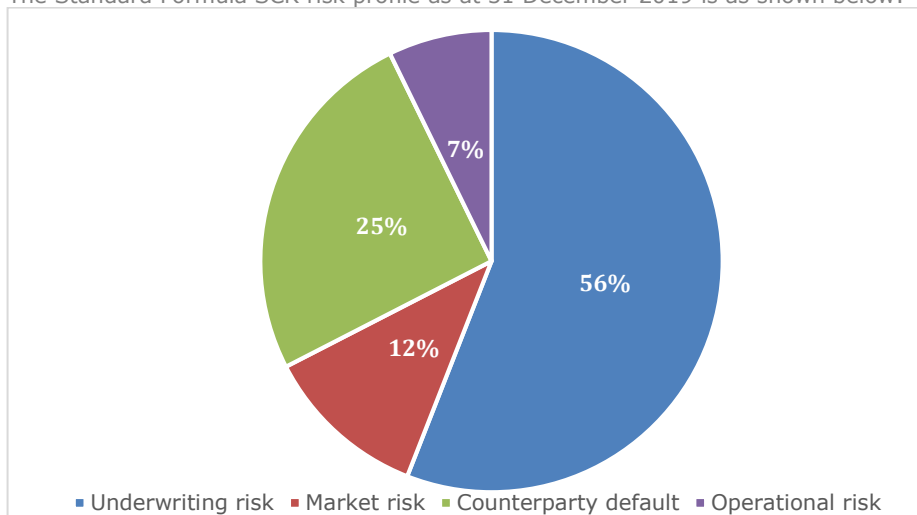
TMKI's principal activities were the underwriting of commercial marine cargo, property and liability insurance business in the United Kingdom. Branch offices in Europe that were previously underwriting risks through TMKI are now under Tokio Marine Europe S.A. (TME) (see section A1.6 above). TMKI ceased underwriting new business Non-Japanese business from 1 July 2019 and all business effective 1 January 2020 and is now in run-off.

TMKI's business model remained consistent with specialist underwriters providing a wide variety of products tailored to our clients' changing risk profile. This was supported by a comprehensive, enterprise-wide framework for the management of risk across the company.

TMKI focused largely on shorter-tail lines of insurance where the business was able to quickly make immediate and reliable assessment of losses to expect. TMKI remains substantially exposed to losses from man-made and catastrophe property damage events-related business due to risks written before its being placed into run-off.

It was TMKI's policy to confine its exposure to risk primarily within its core areas of expertise: the underwriting of large commercial insurance and reinsurance risks. This approach means that TMKI was at the cautious end of the spectrum in all areas of financial risk management, such as investment management. This allowed TMKI to protect the capital on its balance sheet and focus its risk appetite on underwriting.

The Standard Formula SCR risk profile as at 31 December 2019 is as shown below:



**Chart 1:** Risk categories' contribution to the overall SCR (%)

Given that insurance is TMKI's business, understandably, underwriting risk constituted 56% of its SCR. Counterparty Default Credit risk was 25% of the SCR, while Market risk, which is conservatively managed in line with the company's cautious investment strategy, constituted 12% of the total SCR. Operational risk, which constituted 7% of the SCR, is tolerated but mitigated wherever possible.

Underwriting risk from previously-written business is mitigated through extensive use of outwards reinsurance, which is a key driver of the relatively high Counterparty Default Credit risk. This reinsured business includes risks ceded under the DAMP treaty in which some business with major Japanese clients is 100% reinsured to TMNF.

### C1 Underwriting risk

This is the risk arising from fluctuations in the frequency and severity of financial losses incurred as a result of the acceptance of the insurance portfolio of business.

As highlighted above, as at 31 December 2019, underwriting risk constituted approximately 56% of TMKI's SCR.

### **C1.1 Key underwriting risks**

Property and Engineering risks drove the underwriting risk, with Marine, Liability, Personal Accident and small amounts of other coverage making up the remainder.

Property was broken down into four areas: non-Japanese mid-corporate retail business; non-Japanese large corporate business; real estate (property owners) business; and Japanese commercial accounts. The other portfolios were not split down into a similar level of granularity, but they did include groupings into Japanese and non-Japanese exposures.

Liability was a split of both general liability and employers' liability risks, with a greater proportion of the book centred on general liability risks in the sport, leisure and entertainment, and retail areas. Marine was split across a variety of exposures; however, cargo and freight liability were the main drivers of the book.

### **C1.2 Underwriting risk assessment and mitigation**

Insurance risk was managed by agreeing TMKI's appetite for these risks annually as part of the business planning process, which set out the targets for volumes, pricing, line sizes and retention by class of business. Volume and price performance were monitored against the business plan monthly, and against all the components of the insurance result and risk appetite quarterly. Catastrophe modelling software was used to model maximum probable losses (PMLs) from the catastrophe exposed business.

#### **Use of outward reinsurance as the main underwriting risk mitigation technique**

TMKI's outward reinsurance arrangements served to limit its overall risk exposure, as well as reduce the volatility of its claims to enhance underwriting performance.

The outwards reinsurance program in place is reviewed by the Group Chief Underwriting Officer in conjunction with the Head of Third-party Capital and Lead Underwriter in each division on an annual basis for appropriateness, whilst considering the effectiveness of the outwards reinsurance programme over the past years of claims experience, as well as the projected business plan and associated risk profile of the company over the next year.

Following the Group Chief Underwriting Officer's resignation in 2019, this exercise was carried out by the Chief Financial Officer, the Underwriting Divisional Heads and the Head of Third-Party Capital.

### **C1.3 Underwriting risk sensitivity and concentrations**

Maximum line sizes existed in US dollars, euros and sterling.

As noted previously, the Property book made up over half of the overall underwriting risk and contained the majority of exposures from large fire risk and natural catastrophe exposures. The portfolio had maximum line sizes, one for Japanese corporate business, and another on a PML basis for Construction and Engineering business. These were reinsured down on a per risk basis to a net exposure of £5 million.

For a small selection of the Tokio Marine Group's multinational clients, TMKI offered larger line sizes that were substantially reinsured back to TMNF. This is common practice for overseas subsidiaries of multinational groups.

Smaller line sizes were given for Liability, Japanese and Non-Japanese Marine. These were reinsured down on a per risk basis to a net exposure of £1 million for Liability and \$5 million for Marine. In addition, Medical Expense and Assistance insurance were underwritten on a PML basis for Japanese clients with specified maximum sums insureds. TMKI was exposed to substantial fire losses from a variety of risks on its books.

One of the largest scenarios assessed quarterly is that of a 200-metre radius accumulation of Fire risks in the same postcode. The largest single scenario on a net basis was approximately £19.3m before diversification.

The property portfolio was the main driver of TMKI's natural catastrophe exposures. The largest standalone natural catastrophe perils were losses from EU windstorm, EU earthquake, UK flood, North American windstorm, and North American earthquake west. There remains extensive reinsurance of natural catastrophe risks at TMKI, as a result of which any one



event exposure is generally limited to a loss of £5 million. There are certain Windstorm scenarios within the Standard Formula that exhaust the Catastrophe XL reinsurance and could result in a higher than £5 million net loss for those scenarios.

TMKI carried out stress and scenario testing as part of its ORSA process, including testing for the most material underwriting risks compared to the SCR. As noted in section B3.3, a set of sensitivity tests were undertaken within the SST exercise and reported in the ORSA. These assessed how the business plan respond to various changes in key parameters in the business plan.

### **Reserving risk**

This is the risk of loss arising from claims reserves already in the balance sheet being understated, i.e. the risk that reserves are inadequate due to the inherent uncertainty of knowing the ultimate timing and quantum of liabilities incurred.

Claims provisions represent estimates, based on the company's Actuarial function's statistical projections, of the expectation of the ultimate settlement and administration costs of claims incurred. A variety of estimation techniques are used generally, based on statistical analyses of historical loss and premium development patterns, to assist in the establishment of appropriate claims reserves.

In addition to the statistical techniques, the Actuarial function engages with the underwriting and claims departments so that relevant information relating to reserve exposures can be included in the claims reserving process. The estimates are also subject to independent review by external Actuaries who sign a Statement of Actuarial Opinion on the sufficiency of the reserves for the company.

## **C2 Market risk**

This is the risk arising from fluctuations in values of, or income from, assets, interest rates or exchange rates. Market risk as at 31 December 2019 comprised 12% of TMKI's SCR.

### **C2.1 Market risk assessment and mitigation**

A key reason for the low contribution of Market risk to TMKI's overall risk profile is the conservative nature of the company's Investment policy, which has protection of capital as the overriding aim. As a result, Market risk has been consistently managed within the risk tolerances set by the board and accepted as a by-product to risks that TMKI seeks, such as Underwriting risk.

Market risk is measured on a quarterly basis using the Economic Scenario Generator (ESG) model for capital purposes and more regularly using the BlackRock Aladdin risk system for the day-to-day management of the investment portfolio.

TMKI's Market risk profile is monitored by looking across the various assets and liabilities. The tolerances of each risk metric are reviewed annually in the fourth quarter of each year as part of the Risk Appetite Framework update. Using an Investment risk metric and an asset liability management (ALM) metric, quarterly reports are presented to the Investment Committee to update them on the Market risk profile against agreed tolerances.

### **Interest Rate risk**

This is the risk that the present value of the future cash flows of financial instruments will fluctuate due to changes in interest rates. Interest rate changes affect the valuation of liabilities, and any mismatch in the effects of interest rate change on the assets to liability valuation is the Economic risk.

Interest Rate risk is measured primarily by duration and managed by specifying limits within the investment guidelines.

The table below shows the level of Market risk within TMKI's investment portfolio as at 31 December 2019 compared with the position as at 31 December 2018.

Asset type*	Year-end 2019			Year-end 2018		
	Market value (£'000s)	%	Duration	Market value (£'000s)	%	Duration
Government	54,245	16.0%	3.25	68,769	20.2%	2.41
Agency	39,374	11.6%	2.25	24,974	7.3%	3.11
Corporate	94,231	27.9%	1.54	76,063	22.3%	1.94
Securitized	3,172	0.9%	0.01	2,232	0.7%	0.06
Funds	46,448	13.7%	1.67	49,027	14.4%	-0.88
Cash and cash equivalents	100,920	29.8%	0.04	120,123	35.1%	0.05
	<b>338,390</b>	<b>100.0%</b>	<b>1.45</b>	<b>341,188</b>	<b>100.0%</b>	<b>1.04</b>

\*Valuation provided on a UK GAAP basis, see section E1 for the SII valuation.

The weighted average duration was 1.45 years in 2019, which was an increase on the 1.04 years duration in 2018.

The investment guidelines specify a maturity limit of 10 years for each security and a duration limit of 3 years for each investment manager's portfolio. The investment guidelines also specify that the duration for managed assets should not be more than 1.0 year longer or shorter than the duration for liabilities. This is reported to the Investment Committee on a quarterly basis. The investment managers are, however, allowed to take modest tactical positions away from the benchmarks to manage any expected change in interest rates.

The company does not use interest rate derivatives or futures to mitigate Interest Rate risk.

## C2.2 How all assets are invested according to the 'prudent person principle'

TMKI's Investment portfolio holds assets and instruments whose risks are understood, measured, managed, controlled and reported accordingly. The following is a description of the process used to ensure that all steps are taken in the interest of the policyholders and other stakeholders.

TMKI performs regular Strategic Asset Allocation (SAA) exercises that help to ensure the maintenance of a suitable composition of assets, which is required to meet the company's risk and reward criteria. The SAA is based on the Willis Towers Watson's ESG model assumptions for the asset classes and takes into consideration the liability cash flows provided by the Actuarial function.

The SAA defines an asset allocation that closely optimises the desired risk and expected return, whilst matching, as close as possible, the duration of the liabilities. This exercise ensures that the assets, in particular those that cover the technical provisions, are invested with a similar duration to the liabilities. The SAA takes into account asset quality, liquidity, diversification requirements and impact on capital. This ensures that there is no excessive risk concentration.

TMKI have engaged BlackRock Investment Management (UK) Limited and Mitsubishi UFJ Asset Management (UK) Limited as external portfolio managers. A selection of fixed income benchmarks which, when combined, approximate the key rate durations of the liabilities have been allocated to each portfolio manager. These blended benchmarks are written into the investment guidelines, which are approved by the Investment Committee and form part of the portfolio managers' Investment Management Agreements.

These guidelines include restrictions on asset classes, issuers, duration and concentration, and they specify the procedures to be followed, if there was a breach. Adherence to these guidelines is monitored daily by an internal Treasury team and reported quarterly to the Investment Committee and the board.

## C2.3 Market risk sensitivity and concentrations

The following exposure limits apply to each type of issuer for Investment risk purposes:

- Government agency: 25%
- Government issued debt: 100%
- Corporate bonds: 75%

Sensitivity testing is undertaken on both Interest Rate risk and Exchange Rate risk, with the results making only a small impact on the carried capital in line with the company's cautious investment strategy.

## C3 Credit risk

This is the risk of loss if another party fails to meet its financial obligations, including failure to meet them in a timely manner. TMKI's Credit risk exposure as at 31 December 2019 constituted 25% of its SCR.

### C3.1 Credit risk assessment and mitigation

TMKI is exposed to three types of Credit risk: Reinsurer Credit risk, Broker/Intermediary Credit risk and Investment Credit risk.

Credit exposure and aggregate exposure to reinsurers are managed through assessment and approval of all new reinsurers before business is placed with them. The credit ratings of all reinsurers used and the performance of premium debt, from brokers and intermediaries are also monitored quarterly by the Credit Control Committee. The Investment Committee regularly tracks and reviews the company's investment portfolio.

#### Reinsurer Credit risk

The maximum exposure to any one reinsurer is controlled as follows:

- Exposure metrics are calculated, depending on the reinsurer's blended credit rating, with figures capped at specific values as may be agreed from time to time.
- The blended rating for each reinsurer is calculated, based upon a mixture of AM Best and S&P's ratings.
- These are set against a percentage of the capital, depending on the blended rating, with exceptions for collateralised reinsurances.

Blended rating	2019 Default % of capital	2018 Default % of capital	Change between 2018 and 2019
AAA to AA-	10%	10%	Nil
A+ to A-	6%	6%	Nil
BBB+& below	2%	2%	Nil

This leads to a list of:

- authorised reinsurers: within the above limits.
- referral reinsurers: outside the above limits, but which are desired to be used by TMKI.

Intra-group reinsurances are subject to special examination, based on the following general principles:

- there is a limit for total ceded premium of 20% of gross written premium.
- a number of individual exposures exceed the matrix limits, and these have to be agreed by exception.

Despite the risk of reinsurer default being considered low, given that almost all of TMKI's reinsurance are placed with reinsurers holding a credit rating of A or above, the risk of each reinsurer's default is modelled to take account of the low probability, high impact nature of this risk. Although there is a significant Counterparty Default Credit risk exposure to TMNF, this risk is mitigated with the substantial amount of cash on deposit and the letter of credit, both held with a major Japanese bank.

#### Counterparty Credit Default risk

The following table shows TMKI's investment portfolio by credit rating as at 31 December 2019:

Asset rating*	2019			2018		
	Market value (£'000s)	%	Duration	Market value (£'000s)	%	Duration
AAA	88,345	26.1%	0.79	70,078	20.5%	0.89
AA	81,996	24.2%	2.86	90,626	26.6%	2.38
A	95,501	28.3%	0.75	106,224	31.1%	0.57
BBB	8,131	2.4%	1.8	8,459	2.5%	2.58
Not Rated	64,416	19.0%	1.58	65,802	19.3%	-0.10
	<b>338,389</b>	<b>100.0%</b>	<b>1.45</b>	<b>341,189</b>	<b>100.0%</b>	<b>1.04</b>

\* the rating reported is per S&P.

In managing TMKI's asset portfolio, the portfolio managers use ratings from credit rating agencies, S&P, Moody's and Fitch, as well as their own internal assessments. In each case, the lowest rating available for the asset is considered. This is an appropriate process, given that it takes into account the three leading rating agencies' assessments, alongside the portfolio managers' own expert assessments. Non-rated financial investments can be predominantly attributed to the investment through the BlackRock UCITS (Undertakings for Collective Investment in Transferable Securities) Absolute Return Fund. The average rating of the constituent investments on a look through basis is BBB.

The credit ratings of the issuers of each asset held within the portfolio are also used as an input to the capital model (through the ESG model) in parameterising TMKI's risk exposure. In addition, a concentration limit of 5% holding in any one issuer rated BBB- or higher is imposed to ensure that exposure to investment Credit risk is minimised. The top exposures are reviewed by the Investment Committee on a quarterly basis.

No credit derivatives are used in the managed portfolios.

#### Credit Spread risk

Credit Spread risk is the potential loss in market value resulting from increase in credit spread levels. This can be due to several factors, ranging from a change in a borrower's ability to repay its debt, to a change in investor appetite for any particular asset or asset class.

Given that TMKI invests primarily in investment grade corporate bonds, where the probability of a default is very low, the contribution of Credit Spread risk to TMKI's overall risk profile is also very low.

The company does not use credit derivatives to manage Credit Spread risk.

## C4 Liquidity risk

This is the risk that TMKI is unable to meet its liabilities in a timely manner because of the lack of liquid resources.

Liquidity risk as at 31 December 2019 constituted less than 1% of TMKI's SCR.

### C4.1 Liquidity risk assessment and mitigation

Liquidity risk is mitigated through the overall strategy of ensuring that TMKI holds sufficient liquid assets in order to settle any financial obligation as they fall due. Frequent review of the ongoing liquidity position takes place in order to ensure early identification of any shortfall.

Potentially, the most significant source of Liquidity risk is either large claims arising from Underwriting risk (mainly catastrophe-related losses) or delay in receipt of payments from reinsurers in respect of large claims. However, if a series of large losses were to occur, the extensive outwards reinsurance that TMKI has in place would minimise the losses significantly. Furthermore, given that substantial reinsurances are placed with TMNF, which would be extremely unlikely to delay payments to the detriment of TMKI's liquidity position, TMKI's Liquidity risk is, therefore, mitigated by being fully backed by its parent company's financial strength.

The existence of substantial outwards reinsurance experience within the company and the rigorous process involved in approving reinsurers for the reinsurer pool, also mitigates potential Liquidity risk arising from failure of reinsurers to settle claims when the fall due. Furthermore, given the conservative nature of its investment portfolio in which liquid assets are extensively held, TMKI's exposure to Liquidity risk from assets illiquidity is very low.

Finally, the company undertakes annual stress and scenario testing exercises in which at least one Liquidity risk scenario is always included.

#### **C4.2 Amount of expected profit included in future premiums**

The total amount of the expected profit included in future premiums as at 31 December 2019 was £1.8 million.

This amount has been calculated for TMKI in line with the Lloyd's guidance used for TMKS, as it is deemed better suited to general insurance business. It is believed that this approach complies with the intent of the text within Solvency II's Commission Delegated Regulation 2015/35's Article 260(2), which appears to be phrased more for life insurance firms and is very difficult to apply in a practical way to TMKI.

### **C5 Operational risk**

Operational risk is the risk that errors caused by people, processes or systems lead to losses to TMKI.

As at 31 December 2019, Operational risk constituted 7% of TMKI's SCR.

#### **C5.1 Operational risk assessment and mitigation**

Operational risk forms a significant part of TMKI's risk register. Risks are reviewed on a quarterly basis with departmental heads responsible for identifying, assessing and controlling the Operational risks within their business areas. To assist with this, all departments have in place an Internal Control Framework (ICF), documenting their controls. Departments are responsible for the management and review of their risks and controls. The role of the Risk function is to provide oversight and challenge of departments' risks and controls, including testing of key controls on a periodic basis.

There is a strong risk reporting and governance process in place to ensure effective management of Operational risk. The ERCC and the RCCC reviews the most material elements of the Operational risk profile quarterly, in line with the RMF.

#### **C5.2 Key Operational risks**

TMKI's key material Operational risk exposures over the reporting period include:

- risk of sustained malicious attack on TMKI's systems, resulting in business disruption.
- risk of failure to effectively manage the company's IT operations.
- breach of Information Security.

#### **C5.3 Operational risk sensitivity and concentrations**

A scenario test against one of the key material Operational risk exposures was undertaken.

A disgruntled employee exposes highly-sensitive/confidential data of high-profile clients. This enables it to be viewed by competitors and intermediaries, as well as the public. The scenario takes place in the period leading up to 1 January renewals, resulting in loss of potential new business and profit, and a negative effect of reputation. The event was considered to have a return period of circa 1-in-50 years.

The result of the analysis highlighted some quantitative impact, including fines from the Information Commissioner's Office (ICO), under the GDPR of EUR10 million, profit erosion, public relations and notification costs, defence costs and loss of revenue. Some of these costs would be recoverable from TMKI's corporate insurances.

## C6 Other material risks

### **Strategic risk**

In addition to the risk categories described above, TMKI considers various forms of Strategic risk, including Group risk and Reputational risk (see below), which could affect the delivery of its business strategy and achievement of its objectives.

Strategic risks are not modelled, but they are subject to risk management processes, such as risk and control assessments, incident and near-miss management process, risk appetite and metrics monitoring, and special risk assessments carried out around strategic initiatives.

Material strategic risks are also identified and outlined in the annual ORSA report and reviewed on a quarterly basis through ORSA Lite updates to the ERCC and RCCC.

### **Regulatory risk**

This refers to the risk of loss owing to a breach of regulatory requirements or failure to respond to regulatory change.

TMKI is required to comply with the requirements specified by both the FCA and the PRA, and EIOPA regarding Solvency II.

The Compliance function is responsible for monitoring compliance with regulation and scanning the horizon for regulatory changes. The Compliance Framework outlines the broad regulatory and compliance structure that applies to all staff.

The nature of TMKI's business exposes it to controls and sanctions that regulate international trade. As a result, TMKI has processes and controls in place to screen and monitor transactions against relevant requirements and ensure continued compliance with the regulatory framework.

### **Conduct risk**

Conduct risk is the risk of financial and/or service detriment adversely affecting the customer due to failings in the customer value chain.

The company's conduct objective is to build, maintain and enjoy long-term relationships with its customers, whether directly or indirectly via a third party. This culture of partnership is fundamental to TMKI's dealings with its customers, and it applies regardless of the complexity of the risk, the sophistication of the buyer, or the length of the supply chain to the end customer.

The conduct objective is owned by the board and cascaded throughout the organisation; it is central to achieving delivery of the six Consumer Outcomes (as set out by the FCA), which are at the heart of the company's business. The board leads the embedding of a culture from the top, in which the Conduct risk arising from execution of the business plan and strategy is appropriately monitored and managed to ensure good outcomes for all customers.

Conduct risk management applies to all business types, regardless of product line and customer type, across both open market and delegated underwriting, and is achieved through continued effective implementation of the Conduct Risk Framework. The framework is applied in a proportionate, risk-based way, which takes account of the inherent Conduct risk across products, distribution and customer types.

The underwriters, with the support of teams across the company, take day-to-day ownership of Conduct risk as they are the ones empowered to make decisions affecting TMKI's relationships with its customers and business partners. Conduct risk and the treatment of customers is managed and monitored by the Conduct Risk Committee, which reports to the RCCC and the board quarterly.

### **Reputational risk**

This is the risk that negative publicity regarding TMKI's business practices could lead to a loss of revenue or litigation.

In the modern digital era, Reputational risk and the subsequent threat to a strong brand is becoming more significant. Loss of confidence from customers, regulators or capital providers could cause long-term harm to the business.

All staff are made aware of their responsibilities to clients and other stakeholders in mitigating Reputational risk. The risk is monitored through well-established risk management processes.

## C7 Any other information

### C7.1 Additional information on the impact of COVID-19 pandemic on the risk profile

The impact of the COVID-19 pandemic on TMKI's material risks are as follows:

- **Underwriting risk:** the company wrote a diverse portfolio of business that included Property damage with business interruption extensions, travel, event cancellation and general liability, all of which have the potential to be impacted by the COVID-19 pandemic, with the largest exposure likely from the event cancellation portfolio. TMKI's aggregate exposure to event cancellation is finite. This and the other exposures will continue to be monitored.
- **Market risk:** the investment portfolio is cautiously positioned with high-grade, short-dated fixed income assets, absolute return bond funds and no equities. The investment grade corporate bonds and the absolute return bond funds have experienced falls in value as credit spreads widen. As a result, the Market risk profile is elevated. However, with significant allocations to government, quasi government bonds and cash, there is no need to sell the corporate bonds in current market conditions.
- **Credit risk:** the COVID-19 pandemic affects the ability of reinsurers, brokers and bond issuers to settle debts as they fall due. This increased risk profile is mitigated by the limits in place on exposure to individual counterparties and the obligation for counterparties to meet minimum credit rating requirements.
- **Liquidity risk:** the investment portfolio is cautiously positioned with high-grade, short-dated fixed income assets which are relatively easy to liquidate even in stressed market conditions, if the need arises to settle an increased volume of claims payments. As a result, the effect of COVID-19 pandemic on this risk is low.
- **Operational risk:** as highlighted in section B8.1 of this report, the stress test of the company's business continuity infrastructure's capabilities on 13 March 2020 showed that TMKI can continue to deliver on its commitments to clients remotely, and all staff have been asked to work from home until further notice. An assessment of impact of the ongoing operational situation has also shown that the company's risk and controls framework continue to manage risks effectively. Therefore, the effect of COVID-19 pandemic on Operational risk is low.

## D Valuation for solvency purposes

### D1 Assets

#### D1.1 Solvency II valuation for each material class of asset

£'000s	2019			2018		
	UK GAAP	SII valuation	Variance	UK GAAP	SII valuation	Variance
<b>Material asset classes</b>						
Investments	323,460	323,460	-	303,523	303,524	1
Cash and cash equivalents	14,930	14,926	(4)	37,666	37,665	(1)
Reinsurer's' share of technical provisions	104,232	89,642	(14,590)	144,445	116,376	(28,069)
Deferred acquisition costs	12,826	-	(12,826)	19,893	-	(19,893)
Insurance debtors	42,813	18,088	(24,725)	96,213	10,006	(86,207)
Reinsurance debtors	16,921	16,694	(227)	21,396	16,285	(5,111)
Other debtors	14,860	14,864	4	14,903	14,904	1
Property, plant and equipment	-	-	-	285	87	(198)
Deferred tax asset	92	92	-	909	909	-
<b>Non-material asset classes</b>						
Investment in subsidiary	2,358	2,358	-	2,380	2,380	-
<b>Total assets</b>	<b>532,492</b>	<b>480,124</b>	<b>(52,368)</b>	<b>641,613</b>	<b>502,136</b>	<b>(139,477)</b>

#### D1.2 Differences between Solvency II valuation and UK GAAP valuation

The following section describes how each asset class is valued under UK GAAP, and any difference arising in the valuation technique under Solvency II. Except where noted, there are no differences between the bases, methods and main assumptions used for each asset class in the valuation for solvency purposes as opposed to the valuation included within the financial statements.

##### Investments

Investment assets are managed at the TMK level on behalf of both TMKI and TMKS. These assets are largely split between government and corporate bonds, UCIT Funds and short-term deposits. Whilst the total value of investments was unchanged between UK GAAP and Solvency II, the classification between asset sectors varied, as shown below:

Asset sector	2019		2018	
	UK GAAP valuation (£'000s)	SII valuation (£'000s)	UK GAAP valuation (£'000s)	SII valuation (£'000s)
Government	54,245	90,371	68,770	74,009
Agency	39,374	-	24,974	-
Corporate	94,231	97,479	76,063	95,799
Securitized	3,172	3,172	2,232	2,232
MMF and Term Deposits	85,990	85,990	82,457	82,457
Funds	46,448	46,448	49,027	49,027
	<b>323,460</b>	<b>323,460</b>	<b>303,523</b>	<b>303,523</b>

The bond portfolio is managed by the two portfolio managers: BlackRock Investment Managers and Mitsubishi UFJ Asset Management (UK) Limited. The company have also outsourced a number of accounting and reconciliation tasks to BlackRock Solutions (BRS).

BRS is subject to a service company audit under the Statement on Standards for Attestation Engagements Number 18 (SSAE18), the results of which show no significant deficiencies in internal controls and processes. As a result, TMKI can rely on BRS output data. In addition, certain controls are undertaken within the company to ensure that BRS are carrying out their required controls properly and that the output information can be relied upon.



All the assets are valued by BRS as portfolio managers on a mark-to-market basis, using several third-party sources based on the schedule of data providers they maintain for each class of asset. This schedule is provided to and reviewed by the Treasury and Investment Accountant to confirm that assets held are traded in active markets and are priced by a BRS "Primary Provider". An active market is deemed to be a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

In accordance with Solvency II and FRS 101 valuation principles, TMKI does not hold any financial instrument that is not traded on an active market. The pricing methodologies by asset class are as follows:

- Government Bonds: UK Gilts pricings are obtained from the FTSE indices. FTSE source their prices from the UK Debt Management office.
- Government Agencies: These include supra-nationals and government agency bonds, which are all priced from IBOXX indices.
- Corporate Bonds: Corporate bond prices are taken daily from the IBOXX, Barclays, or JP Morgan corporate bond indices. Bonds in the indices are priced on the bid side. Bonds can be quoted in a variety of ways, including nominal spreads over benchmark securities/treasuries, spreads over swap curves, or direct price quotes as a percentage of par.

In most instances, the quote type used is a spread measure that results in daily security price changes from the movement of the underlying curve (swap or Treasury) and/or changes in the quoted spread. Where a bond is not in the index, a price is obtained from Reuter's pricing service. Prices are regularly checked by the internal Treasury Team against Bloomberg, and any material differences are investigated with BlackRock.

Securitised Assets: There are two types of securitised assets: covered bonds and asset-backed securities (ABS). Covered bonds' prices are obtained from IBOXX indices and ABS prices from the Barclays indices.

Absolute Return Funds (ARFs): Absolute return UCITS funds are priced daily by BlackRock and the Fund Administrator. The pricing is provided by The Pricing Group (TPG), a dedicated pricing group within BlackRock, who ensure that appropriate valuation data sources, methodologies and controls are established, implemented and operating effectively.

All investment assets are available for sale and as such are valued under IAS 39 at fair value on a mark-to-market basis and based upon quoted bid prices at the balance sheet date.

Currently, TMKI's directly held investment portfolio does not contain assets which require mark-to-model valuation techniques.

### **Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Where applicable, bank overdrafts are shown within borrowings in current liabilities. Under FRS 101, cash and cash equivalents are valued at fair value.

There were no differences in the valuation basis for cash and cash equivalents under Solvency II and FRS 101 valuation principles.

### **Technical provisions – reinsurance recoverable**

The value of reinsurance recoverable as at 31 December 2019 was £89.6 million on a Solvency II basis and £104.2 million on an FRS 101 basis. This includes reinsurers' share of unearned premium reserve. Technical provisions are valued by the actuaries in accordance with Solvency II principles and PRA's guidance. Please refer to the Section D2 for further details and the reconciliation between UK GAAP and Solvency II valuations.

### **Deferred acquisition costs**

Under FRS101, acquisition costs comprising commission and other costs related to the acquisition of new insurance contracts are deferred to the extent that they are attributable to premiums unearned at the statement of financial position date.

Deferred acquisition costs are not recognised separately under Solvency II to the extent that they form part of the premium provision calculation of the technical provisions. Please refer to Section D2.2 for further details.

### **Insurance debtors**

The value of insurance debtors was £18.1 million on a Solvency II basis and £42.8 million on an FRS 101 basis as at 31 December 2019.

Under the FRS 101 basis, insurance debtors include all insurance balances receivable, irrespective of the amounts overdue. Under a Solvency II valuation basis, insurance debtors are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue. On a Solvency II basis, these overdue balances are still reported as insurance debtors in the balance sheet and are not included in the technical provisions. Such overdue balances incur a capital penalty when included within the standard formula SCR calculation.

### **Reinsurance debtors**

On an FRS 101 basis, reinsurance debtors include all reinsurance balances receivable, irrespective of the amounts overdue. Under a Solvency II valuation basis, reinsurance debtors, as with insurance debtors, are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue.

On a Solvency II basis these overdue balances are still reported as reinsurance debtors in the balance sheet and are not included in the technical provisions. Such overdue balances incur a capital penalty when included within the standard formula SCR calculation. As at 31 December 2019, the value of reinsurance debtors was £16.7 million on a Solvency II basis and £16.9 million on an FRS 101 basis.

### **Other debtors**

The value of other debtors at 31 December 2019 was £14.9 million. This included current taxes recoverable (£8.8 million) and other sundry debtors (£6.1 million). There were no differences in the valuation basis of these balances under Solvency II and FRS 101 valuation principles.

### **Property, plant and equipment**

All property, plant and equipment, which were owned by the company's EU branches, were transferred to an EU-domiciled sister company on 1 January 2019.

### **Deferred tax asset**

The value of the deferred tax asset was £0.1 million at 31 December 2019.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using the liability method.

Deferred tax liabilities are recognised for all taxable temporary differences, and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each year-end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates based on the enacted or substantially enacted tax laws expected to apply in the period when the liability is settled, or the asset is realised. It is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets are only recognised where it is probable that taxable profit will be available against which the temporary difference can be utilised.

TMKI has taken a prudent approach under Solvency II and is not recognising any additional deferred tax asset.

### Intangible assets

There were no material intangible assets at 31 December 2019.

Intangible assets are recognised on an FRS 101 valuation basis, but not included on the Solvency II balance sheet.

### Investment in subsidiary

The value of the investment in subsidiary was £2.4 million at 31 December 2019.

The valuation was based on the adjusted equity method.

TMKI has a related subsidiary, Tokio Marine Europe Limited (TMEL), which is wholly-owned and incorporated in England and Wales. The investment in TMEL is stated at its current net book value as at 31st December 2019 and is the same under FRS 101 and Solvency II valuation rules. TMEL is a non-insurance subsidiary and was formerly a management services company for TMKI.

### D1.3 Alternative methods for valuation of assets and liabilities for solvency purposes (per Article 263)

TMKI does not use any alternative methods in its valuation of assets and liabilities for solvency purposes.

## D2 Technical provisions

### D2.1 Technical provisions by material line of business

For each Solvency II line of business, the following table shows the net best estimate and risk margin, as well as the total technical provisions as at 31 December 2019.

All amounts in £'000s		Year-end 2019			Movement in Net TPs	
Code	SII line of business	Net best estimate	Risk margin	Net technical provisions	Year-end 2018	Increase/ (decrease)
1 & 13	Direct & Proportional Medical Expenses	5,366	345	5,711	7,503	(1,792)
2 & 14	Direct & Proportional Income Protection	-	-	-	-	-
3 & 15	Direct & Proportional Workers' Compensation	-	-	-	-	-
25	Non-Proportional Health Insurance	-	-	-	-	-
	<b>Total Health</b>	<b>5,366</b>	<b>345</b>	<b>5,711</b>	<b>7,503</b>	<b>(1,792)</b>
4 & 16	Direct & Proportional Motor Vehicle Liability	-	-	-	-	-
5 & 17	Direct & Proportional Other Motor	-	-	-	-	-
6 & 18	Direct & Proportional Marine, Aviation & Transport	14,561	937	15,498	18,215	(2,717)
7 & 19	Direct & Proportional Fire & Other Property Damage	86,517	5,567	92,084	106,629	(14,545)
8 & 20	Direct & Proportional General Liability	99,865	6,426	106,291	110,394	(4,103)
9 & 21	Direct & Proportional Credit & Suretyship	6	1	7	(8)	15
10 & 22	Direct & Proportional Legal Expenses	-	-	-	(0)	0
11 & 23	Direct & Proportional Assistance	381	25	406	592	(186)
12 & 24	Direct & Proportional Miscellaneous Financial Loss	4,318	278	4,596	(4,862)	9,458
26	Non-Proportional Casualty Reinsurance	1,081	69	1,150	1,194	(44)
27	Non-Proportional Marine, Aviation & Transportation Reinsurance	28	1	29	461	(432)
28	Non-Proportional Property Reinsurance	3,977	256	4,233	6,481	(2,248)
	<b>Total Non-Life</b>	<b>210,734</b>	<b>13,560</b>	<b>224,294</b>	<b>239,096</b>	<b>(14,802)</b>
	<b>Total</b>	<b>216,100</b>	<b>13,905</b>	<b>230,005</b>	<b>246,599</b>	<b>(16,594)</b>

The decrease in net technical provisions from year-end 2018 to year-end 2019 was predominantly driven by a reduction in earned reserves over the year as TMKI stopped writing new local Non-Japanese business from mid-year 2019. There is also an impact from the European Japanese business being written on TME paper instead of TMKI from 1 January 2019, which is distinct from the Part VII transfer. Material changes in the assumptions for calculating the technical provisions are discussed below.

## **D2.2 Bases, methods and main assumptions used for valuation of best estimate**

The process of calculating each element of the best estimate for solvency purposes is covered in detail below, but the key methods are similar for each. The basic approach for each element is as follows:

1. Estimate bound premium and claims (for both earned and unearned business).
2. Calculate the corresponding undiscounted future premium and claims reserve amounts.
3. Estimate appropriate payment patterns to apply to each of these amounts.
4. Estimate the cash-flows within each future period using the relevant payment pattern.
5. Discount each future cash-flow using the appropriate risk-free interest rate.

### **Claims**

Gross claims are projected to ultimate at a reserving class level using standard projection methods, including the link ratio method and the Bornhuetter-Ferguson method, with actuarial judgement applied, where appropriate. The earned claims estimates were consistent with those produced for the GAAP Technical Provisions.

Reinsurance recoveries are allowed for by applying estimated net-to-gross ratios consistent with the approach used for the GAAP technical provisions.

Projected cash-flows are estimated by applying payment patterns to the estimates of the gross claims and recoveries separately.

A "look through" basis is used for the valuation of binder business. As such, only individual declarations attached as at the valuation date are included in the Solvency II technical provisions.

### **Premiums**

Premium cash-flows are projected net of insurance premium tax and gross of acquisition expenses using a link ratio model, based principally on the most recent underwriting years. As with claims, the estimated premium development patterns are produced at a reserving class level and are used to derive disposal rate payment patterns to apply to the corresponding future premium amounts.

### **Bound but not incepted (BBNI) business**

Claims and premium cash-flows from BBNI business are estimated using data from the core systems showing entered but not incepted policies. Policies that have tacit renewal clauses are separately allowed for and are assumed to automatically renew if not cancelled in advance of the expiry date (typically 90 days), with an assumed proportion of lapses.

### **Future reinsurance purchases**

The methods used follow the Principle of Correspondence; hence, the outwards reinsurance element of the Solvency II technical provisions at 31 December 2019 included an allowance for the cost of unwritten XLs (2020 programme unpurchased at 2019 Q4) that will protect existing unearned inwards business on the 2018 and 2019 years of account. This assumes the future management action of purchasing reinsurance.

### **Allowance for inflation**

The statistical methodology used in the calculation of the technical provisions assumes that the future will be broadly similar to the past with regard to the legal environment and business operation. The assumption is considered realistic and

proportionate given the reasonably short tail nature of the business, and hence the relatively limited exposure of the business to variations in future inflation rates.

### **Expenses**

For each expense item at a Finance budget level, an estimate was made of the corresponding budget for the forthcoming calendar year and of the corresponding proportion which relate to the servicing of existing liabilities.

These assumptions were combined for each expense item to give an estimate of the total cost of servicing the liabilities during 2019. For future calendar years, this cost was assumed to reduce in line with the claims reserves within the Solvency II technical provisions.

The paid claim amounts used in the analysis included all allocated loss adjustment expenses (ALAE) that were booked as paid as at the relevant date. Hence, they were assumed to cover future claim payments and the corresponding claims administration expenses. Unallocated loss adjustment expenses (ULAE) were not included within the paid claim amounts but projected as part of the expenses' analysis above.

### **Acquisition expenses**

All premium cash-flows were projected net of insurance premium tax, but gross of acquisition expenses. Acquisition expense loadings, based on actual policy data, where available, or historical averages otherwise, were applied separately for both inwards and outwards reinsurance cash-flows to produce an allowance for both inwards acquisition costs and outwards reinsurance acquisition costs.

### **Adjustment for counterparty default**

A report of outwards claims reserves split by reinsurer was produced, with all reinsurers assigned a reinsurer rating, sourced from Standard & Poor's and AM Best. For each reinsurer rating, a set of default probabilities and recovery rates were then assumed. The recovery rate for a specific counterparty was the share of debts that the counterparty will still be able to honour in the case of default. The default probabilities and recovery rates used were as per those provided by EIOPA.

The projected outwards claims reserves split by reinsurer rating were then combined with the recovery rate information to produce an estimate of the overall adjustment in respect of counterparty default.

### **Allowance for events not in data (ENID)**

The allowance for ENID uses a truncated distribution approach, under which we have assumed that the full range of reserve outcomes were represented by the reserve risk distributions produced by the Capital Modelling Team. The ENID estimate was calculated as a percentage loading, based on the reserve risk distributions of the average loss from an event beyond the 1-in-10 likelihood, the 90% TVaR (Tail Value at Risk).

A premium-weighted average approach and judgement was applied to determine how much credibility to lend to certain segments of the business. This was then applied to the 90% TVaR amount to calculate the average loading required to cover such events. The judgement to apply a greater weighting to this business was based on the view that the more limited the historical data we have, the higher the likelihood of events not being captured.

### **Discounting**

All relevant cash-flows were discounted using the prescribed EIOPA yield curves as at the valuation date.

### **Risk margin**

In line with EIOPA guidance, the risk margin was calculated using a cost of capital approach. This approach was intended to reflect the costs incurred in raising capital to support the liabilities over their lifetime.

The Standard Formula SCRs used in the calculation of the risk margin were produced by the company's Finance Team. The SCRs were calculated using a process in line with that for the full SCR calculation, but only applied to business included within the Solvency II technical provisions, that is, business legally bound at the valuation date. This was calculated as at

the valuation date (proxy SCR) and the subsequent four year-ends (t=1 through t=4), using the Standard Formula. Thereafter, a risk-based approach was used to run-off the SCR.

Under the risk-based approach, the capital held to support the technical provisions was assumed to reduce in line with the Premium risk and Reserve risk underlying the technical provisions. The Reserve risk remaining after the first four years was assumed to reduce in line with the square root run-off method.

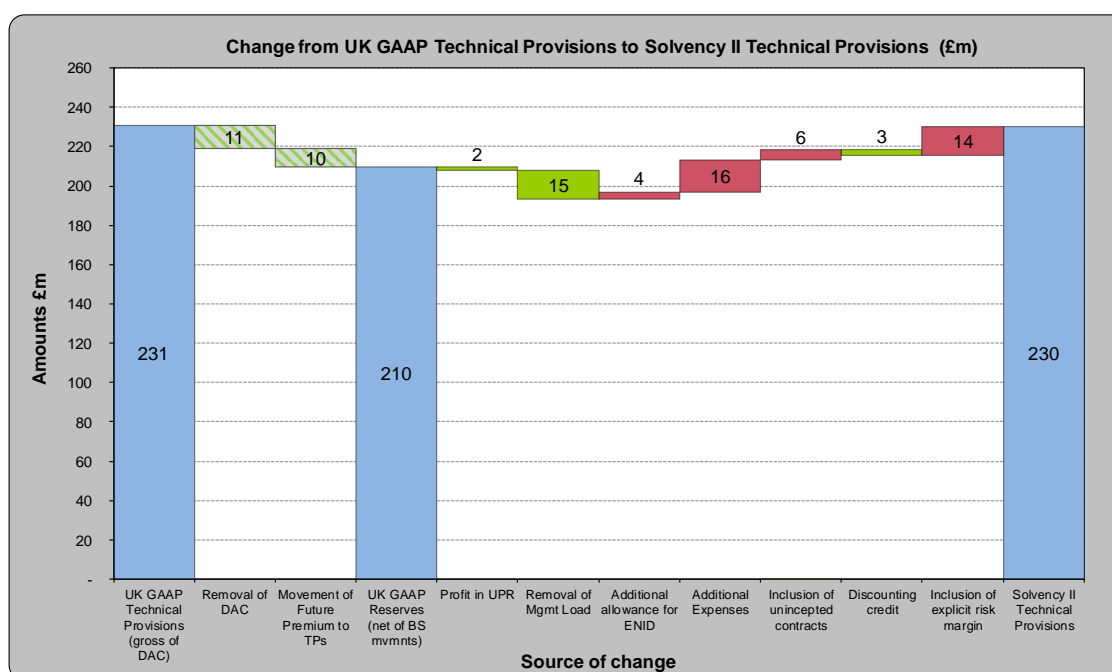
### D2.3 Uncertainty associated with the value of technical provisions

There is always uncertainty in estimating the technical provisions for insurance business. The nature of most of these issues is such that they are difficult to quantify in both likelihood and magnitude. The issues that arise in respect of the business include:

- In valuing the technical provisions, it is necessary to project numerous cash-flows, including future premiums, claims and reinsurance recoveries. None of these will develop exactly as projected and they may vary significantly from the projections.
- For certain elements of the technical provisions, such as the allowance for ENIDs, there is very little data on which to base any analysis. This could potentially lead to increased uncertainty in the estimates for these elements of the technical provisions.
- Similarly, when writing new classes of business, it is unavoidable that there will be a lack of internal historical data on which to base actuarial analysis. Low levels of historical data can lead to an increased uncertainty in actuarial projections.
- There is greater uncertainty associated with the more recent years of account, mainly due to pricing strength and the unearned exposure to future events, such as natural catastrophes and large losses.

### D2.4 Material differences between Solvency II and UK GAAP valuations for technical provisions

The following graph shows the difference between TMKI's GAAP technical provisions as at 31 December 2019 and the corresponding Solvency II technical provisions:



### D2.5 The recoverables from reinsurance contracts and Special Purpose Vehicles

The main reinsurance contracts in place for TMKI are the risk and catastrophe excess of loss treaties that separately protect the property and construction, liability and marine business segments against large and catastrophic loss events. Where appropriate, these are supplemented by facultative reinsurance arrangements and participation in pooling arrangements, such as Pool Re.

As part of the wider Tokio Marine group, there are also various fronting arrangements whereby risks are written by TMKI and ceded via quota share reinsurance contracts to TMNF. The use of Special Purpose Vehicles (SPVs) is limited to specific contracts, which are generally part of the fronted arrangements. For information on the calculation of reinsurance recoveries, please see the claims and premiums sub-sections in section D2.2 above.

## D2.6 Material changes in the relevant assumptions made for calculating the technical provisions between year-end 2018 and year-end 2019

The material changes in assumptions made in the calculation of the technical provisions compared to the previous reporting period ended 31 December 2019 were as follows:

- For European business ceded back to TMKI, the administrative expenses and claims handling costs have been removed as these are now allowed for within the acquisition costs from the quota share treaty.
- The treatment of the unbooked premium on the latest underwriting year and corresponding claim reserves are now recognised in full. As TMKI is now in run-off, any future premium and claims would relate to policies that have already been written.

## D3 Other liabilities

### D3.1 Solvency II valuation for each material class of other liabilities

£'000s	UK GAAP	SII valuation	Variance
<b>Material liability classes</b>			
Gross technical provisions	335,016	319,647	(15,369)
Reinsurers' share of deferred acquisition costs	1,390	-	(1,390)
Insurance creditors	17,594	14,636	(2,958)
Reinsurance creditors	32,875	20,580	(12,295)
Deposits from reinsurers	29,442	29,442	-
Other creditors	6,980	6,980	-
Deferred tax liability	-	-	-
<b>Total liabilities</b>	<b>423,297</b>	<b>391,285</b>	<b>(32,012)</b>
<b>Net capital and reserves</b>	<b>109,195</b>	<b>88,840</b>	<b>(20,355)</b>

### D3.2 Differences between Solvency II valuation and UK GAAP valuations

The following section describes how each asset class was valued under UK GAAP and any difference arising in the valuation technique under Solvency II. Except where noted, there were no differences between the bases, methods and main assumptions used for each asset class in the valuation for solvency purposes as opposed to the valuation included within the financial statements.

During the reporting period, no changes were made to any of the recognition or valuation bases or estimation techniques described below.

#### Gross technical provisions

The value of gross technical provisions at 31 December 2019 was £319.6 million on a Solvency II basis and £335.0 million on an FRS 101 basis. Technical provisions are valued by the actuaries in accordance with Solvency II principles and PRA guidance. Please refer to Section D2 for further details and the reconciliation between UK GAAP and Solvency II valuations.

#### Reinsurers' share of deferred acquisition costs

Under FRS101, acquisition costs comprising commission and other costs related to the acquisition of new insurance contracts are deferred to the extent that they are attributable to premiums unearned at the statement of financial position date. Deferred acquisition costs are not recognised separately under Solvency II to the extent that they form part of the premium provision calculation of the technical provisions. Please refer to Section D2.2 for further details.

### Insurance creditors

The value of insurance creditors was £14.6 million on a Solvency II basis and £17.6 million on an FRS 101 basis at 31 December 2019.

Under FRS 101 basis, insurance creditors include all insurance balances payable irrespective of the amounts overdue. Under a Solvency II valuation basis, insurance creditors are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue. On a Solvency II basis, these overdue balances are still reported as insurance creditors in the balance sheet and are not included in the technical provisions. As at 31 December 2018, there were no such overdue insurance creditors.

### Reinsurance creditors

The value of reinsurance creditors was £20.6 million on a Solvency II basis and £32.9 million on an FRS 101 basis at 31 December 2019.

On an FRS 101 basis, reinsurance creditors include all reinsurance balances payable, irrespective of the amounts overdue. Under a Solvency II valuation basis, reinsurance creditors are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue. On a Solvency II basis, these overdue balances are still reported as reinsurance creditors in the balance sheet and are not included in the technical provisions.

### Deposits from reinsurers

The value of deposits from reinsurers was £29.4 million at 31 December 2019. This was same on both FRS 101 and Solvency II valuation bases.

### Other creditors

As at 31 December 2019, the 'other creditors' value was £7.0 million on both Solvency II basis and FRS 101 bases. The balance comprised of current taxes payable (£0.1 million), IPT payable (£0.4 million) and other sundry creditors (£6.5 million).

### Deferred tax liability

There was no deferred tax liability at 31 December 2019 on both Solvency II and FRS 101 bases.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using the liability method. Deferred tax liabilities are recognised for all taxable temporary differences, and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates based on the enacted or substantially enacted tax laws expected to apply in the period when the liability is settled or the asset is realised. It is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

### Leases

There were no material finance or operating leases. The values of the operating lease commitments were the same under both FRS 101 and under Solvency II valuation rules. The commitments under operating lease were as follows:

Total future minimum lease payments (£'000s)	Land and buildings		Other leases	
	2019	2018	2019	2018
Within one year	-	1,503	2	188
Between one to five years	-	5,207	1	95
Later than five years	-	537	-	-



All the operating leases relating to land and buildings, which were leased by the company's EU branches, were transferred to an EU-domiciled sister company on 1 January 2019.

### **Pension liability**

TMKI operates a defined contribution pension plan, for which employer's contributions are charged to the income statement as they become payable. There was no liability as all amounts were fully paid in 2019.

## **D4 Any other information**

### **D4.1 Impact of COVID-19 pandemic on the balance sheet**

The COVID-19 pandemic has led to increase in financial markets' volatility and declines in valuation of certain assets held at fair value within balance sheets. Investment grade corporate bonds and absolute return bond funds have experienced marginal falls in value as credit spreads have widened.

However, TMKI's investment portfolio is cautiously positioned with high-grade, short-dated fixed income assets, absolute return bond funds and no equities.

Due to the significant allocations to government, quasi government bonds and cash, the strength of the company's financial assets remain secure and the need to sell corporate bonds in the current market conditions has not arisen.

The company will continue to monitor the investment portfolio and take action when required.

With regards to liabilities, the technical provisions have been prepared based on conditions and best estimate assumptions at 31 December 2019 and have, therefore, not been adjusted for any impacts of COVID-19. However, we expect that technical provisions will be impacted as a result of changes to the liabilities being managed in run-off by the company. Initial estimates are that the COVID-19 pandemic could result in additional net incurred claims of between £40 million and £80 million, depending on how long the enforced lockdowns continue for.

## E Capital management

### E1 Own funds

#### E1.1 Objectives, policies and processes for managing TMKI's own funds

The objective of own funds management is to maintain, at all times, sufficient own funds to cover the SCR and MCR such that the solvency ratio, as measured against the SCR and referred to as the regulatory solvency ratio (RSR), remains within risk appetite.

These own funds are to be of sufficient quality to meet the eligibility requirements set out in Article 82 of Solvency II's Commission Delegated Regulation 2015/35. Separate to the RSR risk appetite, the TMKI board sets a target buffer of own funds to be held above the economic capital requirement (ECR) as determined by the TMKI capital model.

The board is provided with a quarterly capital update in which the eligible own funds to cover the RSR is reviewed.

As part of own funds management, TMKI maintains a medium-term capital management plan (MTCMP), which sets out annual solvency projections and includes the structure of, and requirements for, own funds over the planning horizon.

The RSR was 101% at the end of 2018 and was restored to 126% by the end of the first quarter of 2019. The RSR remained above 120% until the third quarter when it fell to 114% and was restored to 135% at the end of 2019 following a further capital injection of £30 million in December 2019.

Due to potential COVID-19 related claims, and a prudent forward-looking assessment of losses yet to occur, TMKI was technically in breach of its SCR and MCR on 31 March 2020. The calculation of the 31 March 2020 position is based on loss estimates adopted by the Board in May 2020. A capital injection of £70 million was made in May 2020 to allow TMKI to meet all regulatory capital requirements both currently and on a forecast basis.

The company's capital, balance sheet exposure and solvency position are reviewed on an ongoing basis and actions will be taken to protect the solvency position.

#### E1.2 Structure, amount and quality of total available own funds to meet the SCR

Description (£'000s)	31 Dec 2019			31 Dec 2018	2019 Movement	
	Tier 1	Tier 2	Tier 3	Total		
<b>Basic Own Funds</b>				<b>Total</b>		
Ordinary share capital	35,000	-	-	35,000	35,000	-
Share premium account	116,000	-	-	116,000	55,000	61,000
Reconciliation reserve	(62,252)	-	-	(62,252)	(28,935)	(33,317)
Net deferred tax assets	-	-	92	92	-	92
<b>Total Basic Own Funds</b>	<b>88,748</b>	<b>-</b>	<b>92</b>	<b>88,840</b>	<b>61,065</b>	<b>27,775</b>
<b>Ancillary Own Funds</b>						
Letters of credit	-	59,322	-	59,322	63,063	(3,741)
<b>Available and Eligible Own Funds</b>						
Total available own funds to meet SCR	88,748	59,322	92	148,162	124,128	24,034
Total available own funds to meet MCR	88,748	-	-	88,748	61,065	27,683
Total eligible own funds to meet SCR	88,748	52,209	-	140,957	120,377	20,580
Total eligible own funds to meet MCR	88,748	-	-	88,748	61,065	27,683

TMKI has in place Ancillary Own Funds held in the form of a Letter of Credit for €70 million (equivalent to £59.3 million), which is valid until December 2022. In addition, following large losses in Q4 2019, the TMK group board made a capital

injection of £31 million into TMKI in February 2019 and a further capital injection of £30 million in December 2019 following heavy loss experience during 2019.

As noted in the summary, TMKI benefits from being a member of TMHD and the associated parental guarantee issued by TMNF. Consequently, TMKI is rated A+ by S&P. TMKI's available own funds to meet the SCR are £148.2 million and the available own funds to meet the MCR are £88.7 million.

### E1.3 Key elements of the reconciliation reserve

The reconciliation reserve of (£62.3 million) as at 31 December 2019 represents the difference between the total of Tier 1 share capital, share premium and Tier 3 deferred tax assets compared to the Solvency II excess of assets over liabilities.

The potential volatility of the reconciliation reserve is mainly driven by the underlying profitability of the company resulting from its underwriting performance, which reflects TMKI's appetite for underwriting risk.

### E1.4 Eligible amount of own funds to cover the SCR and MCR, classified by tiers

As shown in the table in section E1.2, TMKI's eligible own funds to meet the SCR are £141.0 million and the eligible own funds to meet the MCR are £88.7 million.

### E1.5 Material differences between equity as shown in TMKI's financial statements and the excess of assets over liabilities as calculated for solvency purposes

The majority of asset and liability classes within TMKI's balance sheet are valued identically under both Solvency II and GAAP. The key differences are the valuation of the technical provisions and the reclassification of non-overdue debtor and creditor balances to technical provisions. These differences change the amount of capital held as follows:

Description	31 Dec 2018 (£'000s)	Movement in 2019 (£'000s)	31 Dec 2019 (£'000s)
<b>Equity per financial statements</b>			
Ordinary share capital	35,000	-	35,000
Share premium account	55,000	61,000	116,000
Retained earnings	(1,899)	(39,906)	(41,805)
<b>Total equity per financial statements</b>	<b>88,101</b>	<b>21,094</b>	<b>109,195</b>
Difference in net technical provisions including DAC	32,678	(43,333)	(10,655)
Difference in net (re)insurance debtors and creditors	(59,516)	49,817	(9,699)
Difference in other items	(198)	197	(1)
<b>SII Basic Own Funds</b>	<b>61,065</b>	<b>27,775</b>	<b>88,840</b>

### E1.6 Description and the amount of each material ancillary own-fund item

The €70 million (equivalent to £59.3 million) letter of credit referred to in section E1.2 is held with Mizuho Bank Limited.

As highlighted in section 1.6, the letter of credit was approved by the PRA in December 2019 and is valid until December 2022.

### E1.7 Description of items deducted from own funds and of significant restriction affecting the availability and transferability of own funds within TMKI

There were no items under these categories as at 31 December 2019.

## E2 Solvency capital requirement and minimum capital requirement

### E2.1 Amount TMKI's SCR and MCR as at 31 December 2019 by risk modules

The SCR and MCR at 31 December 2019 were, respectively, £104.4 million and £30.2 million, with the SCR split by risk modules as shown in the following table:

Solvency capital requirement (£'000)		2019	2018	Change
Non-life underwriting risk	Premium and Reserve risk	51,723	62,060	(10,337)
	Catastrophe risk	35,303	35,704	(401)
	Lapse risk	710	4,874	(4,164)
	SCF <sub>nl</sub> Pre-diversification	87,736	102,638	(14,902)
	SCF <sub>nl</sub> Diversification credit	(18,201)	(23,531)	5,330
	<b>SCF<sub>nl</sub> Post-diversification</b>	<b>69,535</b>	<b>79,107</b>	<b>(9,572)</b>
Health underwriting risk	NSLT underwriting risk	1,059	2,445	(1,386)
	SLT underwriting risk	-	-	-
	Concentration risk	500	653	(153)
	SCF <sub>health</sub> Pre-diversification	1,559	3,098	(1,539)
	SCF <sub>health</sub> Diversification credit	(280)	(414)	134
<b>SCF<sub>health</sub> Post-diversification</b>	<b>1,279</b>	<b>2,684</b>	<b>(1,405)</b>	
Market Risk	Interest Rate risk	12	56	(44)
	Equity risk	519	524	(5)
	Property risk	-	-	-
	Spread risk	8,033	7,275	758
	Concentration risk	237	-	237
	Currency risk	9,924	12,378	(2,454)
	SCF <sub>mkt</sub> Pre-diversification	18,725	20,233	(1,508)
	SCF <sub>mkt</sub> Diversification credit	(4,161)	(4,072)	(89)
<b>SCF<sub>mkt</sub> Post-diversification</b>	<b>14,564</b>	<b>16,161</b>	<b>(1,597)</b>	
Counterparty Default Risk	Type 1 risk	8,271	10,689	(2,418)
	Type 2 risk	25,360	27,571	(2,211)
	SCF <sub>def</sub> Pre-diversification	33,631	38,260	(4,629)
	SCF <sub>def</sub> Diversification credit	(1,597)	(1,977)	380
<b>SCF<sub>def</sub> Post-diversification</b>	<b>32,034</b>	<b>36,283</b>	<b>(4,249)</b>	
Undiversified Basic SCR	117,412	134,234	(16,822)	
Diversification credit	(22,165)	(25,995)	3,830	
Basic SCR	95,247	108,239	(12,992)	
Operational risk	9,172	10,386	(1,214)	
<b>Final Standard Formula SCR</b>	<b>104,419</b>	<b>118,625</b>	<b>(14,206)</b>	

## E2.2 Simplifications applied within the Standard Formula risk modules and sub-modules

In calculating the SCR, the following simplifications were applied:

- Article 59: Calculations of the risk margin during the financial year.  
The proxy SCR (required for the calculation of the risk margin) was not recalculated for the quarterly update of the technical provisions; it was kept as at year-end. However, the materiality of any change in the SCR was monitored via the quarterly monitoring file.
- Partial application of Article 111: Simplified calculation of the risk mitigating effect.

## E2.3 Inputs used to calculate the minimum capital requirement

The table below shows the inputs into the MCR calculation as at 31 December 2018 and 31 December 2019.

	31 Dec 2018 (£'000s)	Movement in 2019 (£'000s)	31 Dec 2019 (£'000s)
AMCR	3,288		3,187
Linear MCR	43,066		30,175
SCR	118,625		104,418
Combined MCR	43,066		30,175
<b>MCR</b>	<b>43,066</b>	<b>(12,890)</b>	<b>30,175</b>

\*AMCR is converted at October 2019 exchange rates as per Article 300.

Note: The Absolute Floor of the Minimum Capital Requirement (AMCR), as prescribed by EIOPA, was €3.7 million, equivalent to £3.2 million.

The following information, by Solvency II Line of Business, were used to calculate the MCR:

- Net written premium in the previous 12 months to the valuation date.
- Net best estimate technical provisions.

#### **E2.4 Material changes to the SCR and MCR over the reporting period, and the reasons for any such change.**

The decreases in the SCR or MCR between 31 December 2018 and 31 December 2019 were consistent with the reduction in business. This was evidenced via a quarterly risk monitoring report with prescribed triggers, agreed by the board and applied to the material drivers of the SCR and MCR to monitor potential deviations from the last valuation date.

The alternative premium volume calculation method was adopted for the SCR calculation at 31 December 2019.

The previous method takes the higher of the earned premiums in the previous 12 months or the upcoming 12 months, whereas the alternative calculation only considers the latter. This reduces Premium Risk.

The transition into run-off during 2019 will significantly reduce TMKI's written and earned premium in 2020 compared with 2019. As such, the exposure in the last 12 months was no longer considered to be representative of the ongoing exposure of TMKI's portfolio in 2020.

TMKI notified the PRA in 2019 about this change in line with EIOPA's guidance, prior to the 2018 annual submission. The PRA have acknowledged this notice and requires TMKI to continue to monitor the earned premium forecast for 2020.

### **E3 Use of duration-based equity risk sub-module in the calculation of the SCR**

Not applicable.

### **E4 Differences between the Standard Formula and any internal model used**

Not applicable.

### **E5 Non-compliance with the MCR and non-compliance with the SCR**

As stated section E1 above, the company breached its SCR and MCR on 31 March 2020 and a capital injection of £70 million was made in May 2020. TMKI now meets all the regulatory capital requirements both currently and on a forecast basis.

### **E6 Any other information**

There is no additional information, which should be disclosed.

## Governing body's responsibility for the SFCR

The Directors are responsible for the preparation of the Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations which have been supplemented by the approvals made by the PRA, under the PRA Rules and Solvency II regulations on which they are based as detailed below:

We are satisfied that:

- a. throughout the financial year in question, TMKI has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the company; and
- b. it is reasonable to believe that, at the date of publication of the SFCR, TMKI has continued to comply and will continue to do so in future.

On behalf of the TMKI board



**Reeken Patel**

Chief Financial Officer

22 May 2020

## Independent auditors report on the relevant elements of the SFCR

### Report of the external independent auditors to the Directors of Tokio Marine Kiln Insurance Limited ('the Company') pursuant to Rule 4.1 (2) of the External Audit Part of the PRA Rulebook applicable to Solvency II firms

#### Report on the Audit of the relevant elements of the Solvency and Financial Condition Report

##### Opinion

We have audited the following documents prepared by the Company as at 31 December 2019:

- The 'Valuation for solvency purposes' and 'Capital management' sections of the Solvency and Financial Condition Report of the Company as at 31 December 2019, ('**the Narrative Disclosures subject to audit**'); and
- Company templates S.02.01.02, S.17.01.02, S.23.01.01, S.25.01.21 and S.28.01.01 ('**the Templates subject to audit**').

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the '**relevant elements of the Solvency and Financial Condition Report**'.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the **Other Information** which comprises:

- The 'Summary', 'Business and performance', 'System of governance' and 'Risk profile' elements of the Solvency and Financial Condition Report;
- Company templates S.05.01.02, S.05.02.01 and S.19.01.21;
- The written acknowledgement by management of their responsibilities, including for the preparation of the Solvency and Financial Condition Report ('**the Responsibility Statement**').

In our opinion, the information subject to audit in the relevant elements of the Solvency and Financial Condition Report of the Company as at 31 December 2019 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based, as supplemented by supervisory approvals.

##### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the Solvency and Financial Condition Report is not appropriate; or
- the directors have not disclosed in the Solvency and Financial Condition Report any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the Solvency and Financial Condition Report is authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Company's ability to continue as a going concern.

##### Emphasis of Matter - Basis of Accounting

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report, which describe the basis of accounting. The Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Solvency and Financial Condition Report is required to be published,

and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

### **Other Information**

The Directors are responsible for the Other Information.

Our opinion on the relevant elements of the Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Directors for the Solvency and Financial Condition Report**

The Directors are responsible for the preparation of the Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations which have been supplemented by the approvals made by the PRA under the PRA Rules and Solvency II regulations on which they are based, as detailed below:

#### *Approval of items of ancillary own funds*

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report**

It is our responsibility to form an independent opinion as to whether the information subject to audit in the relevant elements of the Solvency and Financial Condition Report is prepared, in all material respects, in accordance with financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Solvency and Financial Condition Report.

A further description of our responsibilities for the audit is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

This report, including the opinion, has been prepared for the Board of Directors of the Company in accordance with External Audit rule 2.1 of the Solvency II firms Sector of the PRA Rulebook and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose or to any other party save where expressly agreed by our prior consent in writing.

### **Report on Other Legal and Regulatory Requirements**

In accordance with Rule 4.1 (3) of the External Audit Part of the PRA Rulebook for Solvency II firms we are also required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of the Company's statutory financial statements. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



PricewaterhouseCoopers LLP  
Chartered Accountants  
7 More London Riverside  
London  
22 May 2020



## Glossary

Acronym/Term	Meaning
ABS	Asset-Backed Securities
ALAE	Allocated Loss Adjustment Expenses
ALM	Asset Liability Management
AOF	Ancillary Own Funds
ARF	Absolute Return Funds
BBNI	Bound But Not Incepted
BRS	BlackRock Solutions, TMK's outsourcing providers for investment-related accounting and reconciliations tasks
CEO	Chief Executive Officer
COBS	Conduct of Business Sourcebook, which is part of the FCA Handbook
Economic Capital	The amount of risk capital to be held by a firm in order for it to cover the risks it is exposed to in a worst-case scenario
EIOPA	The European Insurance and Occupational Pensions Authority
ENIDs	Events Not In Data
ERC	Executive Risk Committee
ESG	Economic Scenario Generator
EU	European Union
FCA	Financial Conduct Authority
FRS	Financial Reporting Standard
FTSE	Financial Times Stock Exchange
GAAP	General Accepted Accounting Principles
GWP	Gross Written Premium
IAS	International Accounting Standard
IBOXX	Bond market indices used as benchmarks for asset allocation
ICF	Internal Control Framework document
IFRS	Valuation in accordance with International Financial Reporting Standards as adopted in the EU
IPT	Insurance Premium Tax
IT	Information Technology
MCR	Minimum Capital Requirement
MMF	Money Market Fund
NEDs	Non-Executive Directors
Ogden Rates	The rate usually specified by the UK government as the basis for calculating personal injury compensations by insurance companies
ORSA	Own Risk and Solvency Assessment
OWRI	Outward Reinsurance
PRA	Prudential Regulation Authority
PRR	Profit Related Remuneration
QRT	Quantitative Reporting Templates
RCC	Risk & Compliance Committee
Regulatory Capital	The level of capital a financial institution is required to hold by regulator(s) based on the firm's risk profile
RSR	Regulatory Solvency Ratio
Reverse Stress Testing	A form of stress test in which the starting assumption of failure of the business. It is used to examine scenarios that could potentially result in business failure
RISC	Reinsurance Security Committee
S&P	Standard & Poor's, a rating agency

Acronym/Term	Meaning
SAA	Strategic Asset Allocation
SCR	Solvency Capital Requirement
SII	Solvency II, the new regulatory regime for European insurance and reinsurance firms
SF	Standard Formula
Stress Tests	Tests used to examine the potential impact of individual events on the continued operation, profitability, capital adequacy and solvency of the business
TMHD	Tokio Marine Holdings Inc
TMK/TMKGL	Tokio Marine Kiln/Tokio Marine Kiln Group Limited
TMKI	Tokio Marine Kiln Insurance Limited
TMKS	Tokio Marine Kiln Syndicates Limited
TMNF	Tokio Marine Nichido Fire Insurance Inc
TPs	Technical Provisions
TPA	Third Party Administrator
UCITS	A European Mutual Fund; UCITS means "Undertakings for Collective Investment in transferrable Securities"
ULAE	Unallocated loss adjustment expenses
USP	Undertaking-Specific Parameter
WTW	Willis Towers Watson, a global advisory, broking and financial solution providers
XL	Excess of Loss reinsurance contract

## Supplementary Quantitative Reporting Templates to the SFCR

### List of required QRTs for submission with the SFCR

The following QRTs are provided with the SFCR in line with Solvency II requirements:

QRT Reference	QRT Template Name/Contents
S.02.01.02	Balance Sheet
S.05.01.02	Premiums, Claims and expenses by line of business
S.05.02.01	Premiums, Claims and expenses
S.17.01.02	Non-Life Technical Provisions
S.19.01.21	Non-Life Insurance Claims
S.23.01.01	Own Funds
S.25.01.21	Solvency Capital Requirement – for undertakings on Standard Formula
S.28.01.01	Minimum Capital Requirement – Only Life or only non-Life Insurance or Reinsurance activity

# Tokio Marine Kiln Insurance Limited

## Solvency and Financial Condition Report

### Disclosures

31 December

**2019**

(Monetary amounts in GBP thousands)

## General information

Undertaking name	Tokio Marine Kiln Insurance Limited
Undertaking identification code	391200DTAYLSAHINXK49
Type of code of undertaking	LEI
Type of undertaking	Non-life undertakings
Country of authorisation	GB
Language of reporting	en
Reporting reference date	31 December 2019
Currency used for reporting	GBP
Accounting standards	Local GAAP
Method of Calculation of the SCR	Standard formula
Matching adjustment	No use of matching adjustment
Volatility adjustment	No use of volatility adjustment
Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
Transitional measure on technical provisions	No use of transitional measure on technical provisions

## List of reported templates

- S.02.01.02 - Balance sheet
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.02.01 - Premiums, claims and expenses by country
- S.17.01.02 - Non-Life Technical Provisions
- S.19.01.21 - Non-Life insurance claims
- S.23.01.01 - Own Funds
- S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula
- S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

## S.02.01.02

## Balance sheet

Solvency II value	
C0010	
<b>Assets</b>	
R0030 Intangible assets	
R0040 Deferred tax assets	92
R0050 Pension benefit surplus	
R0060 Property, plant & equipment held for own use	0
R0070 Investments (other than assets held for index-linked and unit-linked contracts)	325,818
R0080 <i>Property (other than for own use)</i>	0
R0090 <i>Holdings in related undertakings, including participations</i>	2,358
R0100 <i>Equities</i>	0
R0110 <i>Equities - listed</i>	
R0120 <i>Equities - unlisted</i>	
R0130 <i>Bonds</i>	191,022
R0140 <i>Government Bonds</i>	90,371
R0150 <i>Corporate Bonds</i>	97,479
R0160 <i>Structured notes</i>	0
R0170 <i>Collateralised securities</i>	3,172
R0180 <i>Collective Investments Undertakings</i>	93,155
R0190 <i>Derivatives</i>	
R0200 <i>Deposits other than cash equivalents</i>	39,283
R0210 <i>Other investments</i>	0
R0220 Assets held for index-linked and unit-linked contracts	
R0230 Loans and mortgages	0
R0240 <i>Loans on policies</i>	0
R0250 <i>Loans and mortgages to individuals</i>	
R0260 <i>Other loans and mortgages</i>	
R0270 Reinsurance recoverables from:	89,642
R0280 <i>Non-life and health similar to non-life</i>	89,642
R0290 <i>Non-life excluding health</i>	89,401
R0300 <i>Health similar to non-life</i>	241
R0310 <i>Life and health similar to life, excluding index-linked and unit-linked</i>	0
R0320 <i>Health similar to life</i>	
R0330 <i>Life excluding health and index-linked and unit-linked</i>	
R0340 <i>Life index-linked and unit-linked</i>	
R0350 Deposits to cedants	0
R0360 Insurance and intermediaries receivables	18,088
R0370 Reinsurance receivables	16,694
R0380 Receivables (trade, not insurance)	6,081
R0390 Own shares (held directly)	
R0400 Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
R0410 Cash and cash equivalents	14,926
R0420 Any other assets, not elsewhere shown	8,783
R0500 <b>Total assets</b>	480,124

## S.02.01.02

## Balance sheet

		Solvency II value
		C0010
<b>Liabilities</b>		
R0510	Technical provisions - non-life	319,647
R0520	<i>Technical provisions - non-life (excluding health)</i>	313,695
R0530	<i>TP calculated as a whole</i>	0
R0540	<i>Best Estimate</i>	300,135
R0550	<i>Risk margin</i>	13,560
R0560	<i>Technical provisions - health (similar to non-life)</i>	5,952
R0570	<i>TP calculated as a whole</i>	0
R0580	<i>Best Estimate</i>	5,606
R0590	<i>Risk margin</i>	345
R0600	Technical provisions - life (excluding index-linked and unit-linked)	0
R0610	<i>Technical provisions - health (similar to life)</i>	0
R0620	<i>TP calculated as a whole</i>	
R0630	<i>Best Estimate</i>	
R0640	<i>Risk margin</i>	
R0650	<i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	0
R0660	<i>TP calculated as a whole</i>	
R0670	<i>Best Estimate</i>	
R0680	<i>Risk margin</i>	
R0690	Technical provisions - index-linked and unit-linked	0
R0700	<i>TP calculated as a whole</i>	
R0710	<i>Best Estimate</i>	
R0720	<i>Risk margin</i>	
R0740	Contingent liabilities	0
R0750	Provisions other than technical provisions	
R0760	Pension benefit obligations	
R0770	Deposits from reinsurers	29,442
R0780	Deferred tax liabilities	0
R0790	Derivatives	
R0800	Debts owed to credit institutions	0
R0810	Financial liabilities other than debts owed to credit institutions	
R0820	Insurance & intermediaries payables	14,636
R0830	Reinsurance payables	20,580
R0840	Payables (trade, not insurance)	6,905
R0850	Subordinated liabilities	0
R0860	<i>Subordinated liabilities not in BOF</i>	
R0870	<i>Subordinated liabilities in BOF</i>	0
R0880	Any other liabilities, not elsewhere shown	74
R0900	<b>Total liabilities</b>	391,285
R1000	<b>Excess of assets over liabilities</b>	88,840







S.17.01.02

Non-Life Technical Provisions

		Direct business and accepted proportional reinsurance											Accepted non-proportional reinsurance				Total Non-Life obligation	
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneous financial loss	Non-proportional health reinsurance	Non-proportional casualty reinsurance	Non-proportional marine, aviation and transport reinsurance		Non-proportional property reinsurance
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0170	C0180
R0010	<b>Technical provisions calculated as a whole</b>	0			0	0	0	0	0	0	0	0	0		0	0	0	0
R0050	Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole																	0
<b>Technical provisions calculated as a sum of BE and RM</b>																		
<b>Best estimate</b>																		
<b>Premium provisions</b>																		
R0060	Gross	222			0	0	1,314	7,972	2,089	5	0	34	-384		11	47	165	11,474
R0140	Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	-19			0	0	-1,093	-899	417	-2	0	-10	-1,138		-2	11	16	-2,718
R0150	<b>Net Best Estimate of Premium Provisions</b>	241			0	0	2,408	8,871	1,672	6	0	44	753		13	36	149	14,192
<b>Claims provisions</b>																		
R0160	Gross	5,384			0	0	58,962	114,108	106,580	0	0	366	3,644		1,356	-8	3,875	294,267
R0240	Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	259			0	0	46,808	36,462	8,386	0	0	29	79		288	0	48	92,360
R0250	<b>Net Best Estimate of Claims Provisions</b>	5,125			0	0	12,154	77,646	98,194	0	0	338	3,565		1,068	-8	3,828	201,907
R0260	<b>Total best estimate - gross</b>	5,606			0	0	60,276	122,080	108,669	5	0	400	3,260		1,367	38	4,040	305,742
R0270	<b>Total best estimate - net</b>	5,366			0	0	14,561	86,517	99,865	6	0	381	4,318		1,081	28	3,977	216,099
R0280	<b>Risk margin</b>	345			0	0	937	5,567	6,426	0	0	25	278		70	2	256	13,905
<b>Amount of the transitional on Technical Provisions</b>																		
R0290	Technical Provisions calculated as a whole																	0
R0300	Best estimate																	0
R0310	Risk margin																	0
R0320	<b>Technical provisions - total</b>	5,952			0	0	61,213	127,647	115,095	5	0	425	3,538		1,436	40	4,296	319,647
R0330	Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	241			0	0	45,715	35,564	8,804	-2	0	19	-1,058		286	11	64	89,642
R0340	<b>Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total</b>	5,711			0	0	15,498	92,084	106,291	7	0	406	4,596		1,150	29	4,233	230,005



S.23.01.01

**Own Funds**

**Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35**

R0010	Ordinary share capital (gross of own shares)	
R0030	Share premium account related to ordinary share capital	
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings	
R0050	Subordinated mutual member accounts	
R0070	Surplus funds	
R0090	Preference shares	
R0110	Share premium account related to preference shares	
R0130	Reconciliation reserve	
R0140	Subordinated liabilities	
R0160	An amount equal to the value of net deferred tax assets	
R0180	Other own fund items approved by the supervisory authority as basic own funds not specified above	
R0220	<b>Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds</b>	
R0230	<b>Deductions for participations in financial and credit institutions</b>	
R0290	<b>Total basic own funds after deductions</b>	

**Ancillary own funds**

R0300	Unpaid and uncalled ordinary share capital callable on demand	
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	
R0320	Unpaid and uncalled preference shares callable on demand	
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand	
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	
R0390	Other ancillary own funds	
R0400	<b>Total ancillary own funds</b>	

**Available and eligible own funds**

R0500	Total available own funds to meet the SCR	
R0510	Total available own funds to meet the MCR	
R0540	Total eligible own funds to meet the SCR	
R0550	Total eligible own funds to meet the MCR	

**SCR**

R0600	<b>MCR</b>	
R0620	<b>Ratio of Eligible own funds to SCR</b>	
R0640	<b>Ratio of Eligible own funds to MCR</b>	

**Reconciliation reserve**

R0700	Excess of assets over liabilities	
R0710	Own shares (held directly and indirectly)	
R0720	Foreseeable dividends, distributions and charges	
R0730	Other basic own fund items	
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	
R0760	<b>Reconciliation reserve</b>	

**Expected profits**

R0770	Expected profits included in future premiums (EPIFP) - Life business	
R0780	Expected profits included in future premiums (EPIFP) - Non- life business	
R0790	<b>Total Expected profits included in future premiums (EPIFP)</b>	

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
35,000	35,000		0	
116,000	116,000		0	
0	0		0	
0		0	0	0
0	0			
0		0	0	0
0		0	0	0
-62,252	-62,252			
0		0	0	0
92				92
0	0	0	0	0
0				
0	0	0	0	
88,840	88,748	0	0	92

0				
0				
0				
0				
59,322			59,322	
0				
0				
0				
0				
59,322			59,322	0

148,162	88,748	0	59,322	92
88,748	88,748	0	0	
140,957	88,748	0	52,209	0
88,748	88,748	0	0	

104,418
30,175
134.99%
294.11%

C0060
88,840
0
151,092
0
-62,252

1,786
1,786

## S.25.01.21

## Solvency Capital Requirement - for undertakings on Standard Formula

	Gross solvency capital requirement	USP	Simplifications
	C0110	C0090	C0120
R0010 Market risk	14,563		
R0020 Counterparty default risk	32,033		
R0030 Life underwriting risk	0		
R0040 Health underwriting risk	1,279		
R0050 Non-life underwriting risk	69,535		
R0060 Diversification	-22,165		
R0070 Intangible asset risk	0		
R0100 <b>Basic Solvency Capital Requirement</b>	95,246		
<b>Calculation of Solvency Capital Requirement</b>			
R0130 Operational risk	9,172		
R0140 Loss-absorbing capacity of technical provisions	0		
R0150 Loss-absorbing capacity of deferred taxes	0		
R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0		
R0200 <b>Solvency Capital Requirement excluding capital add-on</b>	104,418		
R0210 Capital add-ons already set	0		
R0220 <b>Solvency capital requirement</b>	104,418		
<b>Other information on SCR</b>			
R0400 Capital requirement for duration-based equity risk sub-module	0		
R0410 Total amount of Notional Solvency Capital Requirements for remaining part	0		
R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds	0		
R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0		
R0440 Diversification effects due to RFF nSCR aggregation for article 304	0		
<b>Approach to tax rate</b>			
R0590 Approach based on average tax rate	0		
<b>Calculation of loss absorbing capacity of deferred taxes</b>			
<b>LAC DT</b>			
<b>C0130</b>			
R0640 LAC DT	0		
R0650 LAC DT justified by reversion of deferred tax liabilities	0		
R0660 LAC DT justified by reference to probable future taxable economic profit	0		
R0670 LAC DT justified by carry back, current year	0		
R0680 LAC DT justified by carry back, future years	0		
R0690 Maximum LAC DT	0		

## USP Key

For life underwriting risk:  
1 - Increase in the amount of annuity benefits  
9 - None

For health underwriting risk:  
1 - Increase in the amount of annuity benefits  
2 - Standard deviation for NSLT health premium risk  
3 - Standard deviation for NSLT health gross premium risk  
4 - Adjustment factor for non-proportional reinsurance  
5 - Standard deviation for NSLT health reserve risk  
9 - None

For non-life underwriting risk:  
4 - Adjustment factor for non-proportional reinsurance  
6 - Standard deviation for non-life premium risk  
7 - Standard deviation for non-life gross premium risk  
8 - Standard deviation for non-life reserve risk  
9 - None

S.28.01.01

Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

		C0010			
		30,175			
				Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
				C0020	C0030
R0010	MCR <sub>NL</sub> Result	30,175			
R0020	Medical expense insurance and proportional reinsurance			5,366	9,638
R0030	Income protection insurance and proportional reinsurance			0	0
R0040	Workers' compensation insurance and proportional reinsurance			0	0
R0050	Motor vehicle liability insurance and proportional reinsurance			0	0
R0060	Other motor insurance and proportional reinsurance			0	0
R0070	Marine, aviation and transport insurance and proportional reinsurance			14,561	21,221
R0080	Fire and other damage to property insurance and proportional reinsurance			86,517	23,605
R0090	General liability insurance and proportional reinsurance			99,865	12,781
R0100	Credit and suretyship insurance and proportional reinsurance			6	23
R0110	Legal expenses insurance and proportional reinsurance			0	0
R0120	Assistance and proportional reinsurance			381	74
R0130	Miscellaneous financial loss insurance and proportional reinsurance			4,318	9,057
R0140	Non-proportional health reinsurance			0	0
R0150	Non-proportional casualty reinsurance			1,081	184
R0160	Non-proportional marine, aviation and transport reinsurance			28	-4
R0170	Non-proportional property reinsurance			3,977	1,086
<b>Linear formula component for life insurance and reinsurance obligations</b>					
		C0040			
R0200	MCR <sub>L</sub> Result	0			
				Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
				C0050	C0060
R0210	Obligations with profit participation - guaranteed benefits				
R0220	Obligations with profit participation - future discretionary benefits				
R0230	Index-linked and unit-linked insurance obligations				
R0240	Other life (re)insurance and health (re)insurance obligations				
R0250	Total capital at risk for all life (re)insurance obligations				
<b>Overall MCR calculation</b>					
		C0070			
R0300	Linear MCR	30,175			
R0310	SCR	104,418			
R0320	MCR cap	46,988			
R0330	MCR floor	26,104			
R0340	Combined MCR	30,175			
R0350	Absolute floor of the MCR	3,187			
R0400	<b>Minimum Capital Requirement</b>	30,175			